

University of Wollongong

Research Online

---

Faculty of Social Sciences - Papers (Archive)

Faculty of Arts, Social Sciences & Humanities

---

2018

**Evidence for sample selection effect and Hawthorne effect in behavioural HIV prevention trial among young women in a rural South African community**

Molly Rosenberg  
*Indiana University*

Audrey Pettifor  
*University of North Carolina*

Rhian Twine  
*University of The Witwatersrand*

James Hughes  
*University of Washington*

F Gomez-Olive  
*University of The Witwatersrand*

*See next page for additional authors*

Follow this and additional works at: <https://ro.uow.edu.au/sspapers>



Part of the [Education Commons](#), and the [Social and Behavioral Sciences Commons](#)

---

Research Online is the open access institutional repository for the University of Wollongong. For further information contact the UOW Library: [research-pubs@uow.edu.au](mailto:research-pubs@uow.edu.au)

---

## Evidence for sample selection effect and Hawthorne effect in behavioural HIV prevention trial among young women in a rural South African community

### Abstract

**Objectives** We examined the potential influence of both sample selection effects and Hawthorne effects in the behavioural HIV Prevention Trial Network 068 study, designed to examine whether cash transfers conditional on school attendance reduce HIV acquisition in young South African women. We explored whether school enrolment among study participants differed from the underlying population, and whether differences existed at baseline (sample selection effect) or arose during study participation (Hawthorne effect). **Methods** We constructed a cohort of 3889 young women aged 11-20 years using data from the Agincourt Health and socio-Demographic Surveillance System. We compared school enrolment in 2011 (trial start) and 2015 (trial end) between those who did (n=1720) and did not (n=2169) enrol in the trial. To isolate the Hawthorne effect, we restricted the cohort to those enrolled in school in 2011. **Results** In 2011, trial participants were already more likely to be enrolled in school (99%) compared with non-participants (93%). However, this association was attenuated with covariate adjustment (adjusted risk difference (aRD) (95% CI): 2.9 (- 0.7 to 6.5)). Restricting to those enrolled in school in 2011, trial participants were also more likely to be enrolled in school in 2015 (aRD (95% CI): 4.9 (1.5 to 8.3)). The strength of associations increased with age. **Conclusions** Trial participants across both study arms were more likely to be enrolled in school than non-participants. Our findings suggest that both sample selection and Hawthorne effects may have diminished the differences in school enrolment between study arms, a plausible explanation for the null trial findings. The Hawthorne-specific findings generate hypotheses for how to structure school retention interventions to prevent HIV.

### Keywords

among, trial, prevention, hiv, behavioural, hawthorne, effect, selection, community, african, sample, south, evidence, rural, women, young

### Disciplines

Education | Social and Behavioral Sciences

### Publication Details

Rosenberg, M., Pettifor, A., Twine, R., Hughes, J. P., Gomez-Olive, F. X., Wagner, R. G., Sulaimon, A., Tollman, S., Selin, A., MacPhail, C. & Kahn, K. (2018). Evidence for sample selection effect and Hawthorne effect in behavioural HIV prevention trial among young women in a rural South African community. *BMJ Open*, 8 (1), e019167-1-e019167-9.

### Authors

Molly Rosenberg, Audrey Pettifor, Rhian Twine, James Hughes, F Gomez-Olive, Ryan Wagner, Afolabi Sulaimon, Stephen Tollman, Amanda Selin, Catherine L. Mac Phail, and Kathleen Kahn

# BMJ Open Evidence for sample selection effect and Hawthorne effect in behavioural HIV prevention trial among young women in a rural South African community

Molly Rosenberg,<sup>1</sup> Audrey Pettifor,<sup>2,3,4</sup> Rhian Twine,<sup>4</sup> James P Hughes,<sup>5</sup> F Xavier Gomez-Olive,<sup>4,6,7</sup> Ryan G Wagner,<sup>4,8</sup> Afolabi Sulaimon,<sup>4</sup> Stephen Tollman,<sup>4,7,8</sup> Amanda Selin,<sup>3</sup> Catherine MacPhail,<sup>4,9,10</sup> Kathleen Kahn<sup>4,7,8</sup>

**To cite:** Rosenberg M, Pettifor A, Twine R, *et al*. Evidence for sample selection effect and Hawthorne effect in behavioural HIV prevention trial among young women in a rural South African community. *BMJ Open* 2018;**8**:e019167. doi:10.1136/bmjopen-2017-019167

► Prepublication history for this paper is available online. To view these files, please visit the journal online (<http://dx.doi.org/10.1136/bmjopen-2017-019167>).

Received 15 August 2017  
Revised 2 November 2017  
Accepted 14 December 2017

## ABSTRACT

**Objectives** We examined the potential influence of both sample selection effects and Hawthorne effects in the behavioural HIV Prevention Trial Network 068 study, designed to examine whether cash transfers conditional on school attendance reduce HIV acquisition in young South African women. We explored whether school enrolment among study participants differed from the underlying population, and whether differences existed at baseline (sample selection effect) or arose during study participation (Hawthorne effect).

**Methods** We constructed a cohort of 3889 young women aged 11–20 years using data from the Agincourt Health and socio-Demographic Surveillance System. We compared school enrolment in 2011 (trial start) and 2015 (trial end) between those who did (n=1720) and did not (n=2169) enrol in the trial. To isolate the Hawthorne effect, we restricted the cohort to those enrolled in school in 2011.

**Results** In 2011, trial participants were already more likely to be enrolled in school (99%) compared with non-participants (93%). However, this association was attenuated with covariate adjustment (adjusted risk difference (aRD) (95% CI): 2.9 (– 0.7 to 6.5)). Restricting to those enrolled in school in 2011, trial participants were also more likely to be enrolled in school in 2015 (aRD (95% CI): 4.9 (1.5 to 8.3)). The strength of associations increased with age.

**Conclusions** Trial participants across both study arms were more likely to be enrolled in school than non-participants. Our findings suggest that both sample selection and Hawthorne effects may have diminished the differences in school enrolment between study arms, a plausible explanation for the null trial findings. The Hawthorne-specific findings generate hypotheses for how to structure school retention interventions to prevent HIV.

## INTRODUCTION

The evidence base for public health interventions largely comes from rigorous epidemiological studies.<sup>1 2</sup> However, results from epidemiological studies may not be generalisable (or ‘externally valid’) when study

## Strengths and limitations of this study

- To our knowledge, this study is the first to empirically examine whether Hawthorne effects may have influenced study results in an HIV prevention trial.
- We analysed longitudinal data on a key study outcome (school enrolment) for the underlying population from which study participants were drawn. Complete data are not typically available for source populations in research studies.
- Our Hawthorne-specific findings suggest that aspects of the HIV Prevention Trial Network (HPTN) 068 protocol could potentially be adapted for school retention interventions to prevent HIV.
- It is important to note that data on HIV incidence, the primary endpoint of HPTN 068, were not available for the underlying target population.
- The differences we attribute to the Hawthorne effect were estimated in an observational data set with adjustment for key sociodemographic characteristics. The potential for uncontrolled confounding requires that our results be interpreted cautiously.

participant characteristics differ from those in the target population, even with randomisation of exposure (referred to here as ‘sample selection effect’).<sup>3</sup> Further threats to validity can occur if study participation itself induces behaviour change (Hawthorne effect, research participation effect or trial effect, referred to here, collectively, as ‘Hawthorne effect’).<sup>4 5</sup> Analysing study data to examine how results may have differed in the target population to which we would like to make inference is critical to making valid conclusions and policy recommendations.

Although epidemiological training and research have long included at least cursory examinations of external validity,<sup>6</sup> with more recent methodological advancements around transportability of effect estimates from study



CrossMark

For numbered affiliations see end of article.

### Correspondence to

Dr Molly Rosenberg;  
[rosenmo@indiana.edu](mailto:rosenmo@indiana.edu)

populations to target populations,<sup>7–9</sup> empirical evaluation of Hawthorne effects is rare. The limited evidence for Hawthorne effects comes largely from clinical randomised controlled trials, most often assessed in cancer and nutrition studies,<sup>10–11</sup> with supporting evidence from HIV treatment research.<sup>12</sup> Trials designed to affect behaviour change may be particularly susceptible to Hawthorne effects as the behaviours in question may be influenced by trial participation.<sup>13–14</sup> This is particularly true in HIV prevention research, where Hawthorne effects could pose validity threats if unexpectedly low HIV incidence occurs due to trial-induced risk behaviour changes.<sup>15</sup> To our knowledge, no prior HIV prevention trial has empirically examined whether Hawthorne effects influenced study results.

In this study, we examine the potential influence of both sample selection effects and Hawthorne effects in the behavioural HIV Prevention Trial Network (HPTN) 068 study,<sup>16–17</sup> designed to examine whether cash transfers conditional on school attendance reduce HIV acquisition in young South African women. Contrary to the study hypothesis, no difference in HIV acquisition was observed between study arms, with high levels of school enrolment and low HIV incidence in both arms. These findings were surprising given the high background rates of school dropout in the study area<sup>18–20</sup> and the large body of evidence showing the positive impact of cash transfers on schooling outcomes,<sup>21</sup> and limited the ability to explore schooling as a mechanism to reduce HIV risk.

Here, we contextualise HPTN 068 findings, using data on school enrolment in the underlying target population routinely collected by the Agincourt Health and socio-Demographic Surveillance System (HDSS) in which HPTN 068 was nested. We examine whether school enrolment trajectories of trial participants differed from non-participants, and whether differences could be attributed to existing differences in school enrolment at baseline (sample selection effect) or differences that arose during study participation (Hawthorne effect).

## METHODS

### Study setting and population

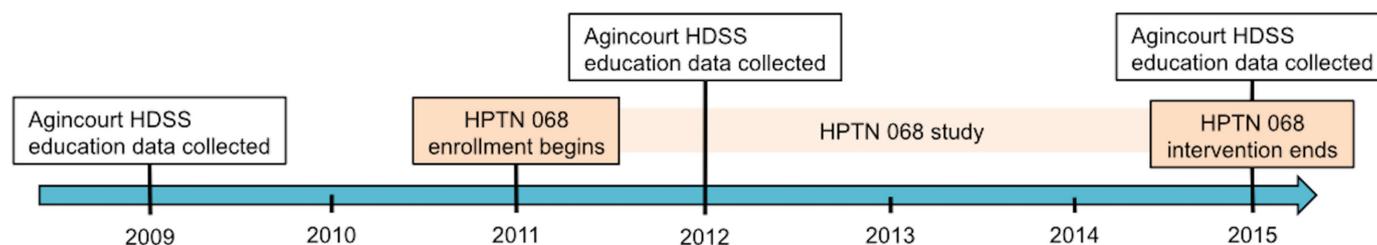
The Agincourt HDSS is located in the rural Bushbuckridge municipality of the Mpumalanga province, South Africa,<sup>22</sup> and has routinely collected annual vital event data on all people living in the study area since 1992.

Other sociodemographic data are collected at regular but less frequent intervals. For example, educational attainment is queried every 3 years, employment data are collected every 4 years, and a household asset index is measured every other year. Community, household and individual consents have been obtained for all Agincourt HDSS census research since its inception, with informed verbal consent obtained at each census round. The Agincourt HDSS currently surveys the full cohort of over 115 000 people living across 31 villages, in an area of economic disadvantage with historically low access to public services. However, government schools in the study site are free and often provide feeding programmes. HIV contributes a large burden to the community, with 19% HIV prevalence overall in those aged 15 years and older.<sup>23</sup>

HPTN 068 was a phase III individually randomised trial designed to examine whether cash transfers conditional on school attendance influence the risk of HIV acquisition in young women.<sup>16–17</sup> Young women and their caregivers were randomly assigned to receive a monthly cash transfer conditional on  $\geq 80\%$  school attendance or no cash transfer. The size of the monthly cash transfer was 300 rands (R; about US\$30 in 2012), and was divided into R200 provided to the caregiver and R100 provided to the young woman. Key selection criteria for participation in the study were current enrolment in grades 8–11; age 13–20 years; not married or pregnant at baseline; and having a caregiver with the documents necessary to open a bank account. Age-eligible young women were identified from Agincourt HDSS records to be contacted for further eligibility screening ( $n=10\,134$ ).<sup>16</sup> Between March 2011 and December 2012, a total of 2533 young women were enrolled. Participants were seen annually for a maximum of 3 years from enrolment or until high school graduation. Thus, participants who enrolled in the trial in 2011 in grade 11 could exit the study as early as 2012 after graduating high school. Participants who enrolled in the trial in 2012 in grade 8 or 9 could exit the study as late as March 2015 (figure 1).

### Cohort construction

We constructed our analytical cohort to identify all young women living in the study area at the time of trial start (2011) regardless of trial participation status. Further restrictions were applied to build a cohort of young women on comparable age/grade trajectories and to match key HPTN 068 selection criteria. First, we restricted



**Figure 1** Timeline of Agincourt HDSS education data collection and HPTN 068 trial duration. HDSS, Health and socio-Demographic Surveillance System; HPTN, HIV Prevention Trial Network.



the cohort to include young women between the ages of 13 and 20 years in 2011 or 2012. Based on education data collected by the Agincourt HDSS in 2009 (education data were collected in 2009 but not again until 2012), we also restricted the cohort to those who were enrolled in grades that projected to grades 8–11 in 2011 or 2012, assuming a one-grade increase each year.

### Key measures

Our primary exposure of interest was *HPTN 068 trial participation* (both trial arms combined). We analysed both arms together because trial results indicated essentially no differences in school attendance and enrolment data between the arms. School attendance was high ( $\geq 80\%$ ) for 95% of the intervention arm and 96% of the control arm participants. Permanent school dropout occurred at a rate of 3 per 100 person years in both arms.<sup>17</sup>

Our primary outcome of interest was *school enrolment*, which we calculated at 2011 and 2015 based on Agincourt HDSS education data collected in 2009, 2012 and 2015. We used the 2011 school enrolment outcome to assess whether enrolment patterns were already different at the beginning of the trial, indicating a potential sample selection effect. We used the 2015 school enrolment outcome to assess whether enrolment patterns were different at the end of the trial, when both sample selection and Hawthorne effects could be present. We considered young women as enrolled in school if they indicated current school enrolment or if they reported a grade 12 attainment, the final year of secondary schooling.

With the 2009, 2012 and 2015 education modules, fieldworkers updated the highest education level each young woman achieved and recorded whether or not she was currently enrolled in school. The 2015 time-point aligned with a census education module, so enrolment status decisions were made based on data reported at that time. The 2011 time-point did not align with a census education module, so we inferred enrolment status at this time-point based on changes in status between 2009 and 2012. If young women reported enrolment in both 2009 and 2012, we inferred they were also enrolled in 2011. If young women reported enrolment in 2009 but not 2012, we used changes in educational attainment to infer whether school dropout had occurred before or after 2011. For example, if a young woman reported grade 7 attainment in 2009 and grade 10 attainment in 2012, we assumed that the 3 years of additional education were accumulated in 2009, 2010 and 2011. This young woman would be coded as enrolled in school in 2011. If a young woman reported grade 7 attainment in 2009 and grade 9 attainment in 2012, we assumed that the 2 years of additional education were accumulated in 2009 and 2010. This young woman would be coded as not enrolled in school in 2011. Observations with illogical education data patterns between 2009 and 2012 (eg, educational attainment decreases over time) were coded as missing for school enrolment in 2011.

We also explored the potential for confounding and effect measure modification by key covariates. We examined age on 1 January 2011, categorised as ages of compulsory school enrolment (ages 11–15 years), older than age for compulsory school enrolment but correct age for grade (ages 16–17 years), and older than age for compulsory school enrolment while also older than expected for grade (ages 18–20 years). We also examined indicators of household socioeconomic status (SES), measured with a composite index of household assets; household size; gender of household head; secondary school educational attainment of the household head; country of origin (South African or Mozambican descent); and pre-2011 childbearing.

### Analysis

We used binomial regression models with an identity link to estimate the association between trial participation and school enrolment in 2011 and 2015. The 2011 enrolment outcome was used to isolate the potential for a sample selection effect (ie, Were trial participants more likely to be in school than non-participants at the beginning of the trial?). We used the 2015 enrolment outcome in a restricted cohort of young women who were enrolled in school in 2011 to isolate the potential for a Hawthorne effect at the end of the trial (ie, Were trial participants more likely to remain in school after 4 years than non-participants, conditional on being in school at the beginning of the trial?).

We conducted unadjusted analyses and analyses adjusted for age, SES, gender and education of household head, household size, country of origin, and pre-2011 childbearing. School enrolment decisions were likely highly influenced by age both because our cohort straddled the age limit for compulsory schooling in South Africa and because school dropout generally increases with age. Thus, we conducted age-stratified analyses to see whether the associations between trial participation and school enrolment differed by age category.

Although trial results indicated that school attendance and enrolment outcomes were not significantly different between the arms of the trial, the intervention was designed to incentivise school attendance.<sup>17</sup> For this reason, we conducted a sensitivity analysis restricting the trial participants to those who were randomly assigned to the control group only. We compared results from this restricted population with the results from the analysis of the full trial population.

### RESULTS

Overall 3889 young women from the Agincourt HDSS were included in our cohort ([table 1](#)). The median age was 15 years (IQR: 14–16). Young women tended to live in large households (mean size: 8.4), and household heads were often female (42%) and often lacked high school education (86%). The majority of young women were of South African descent (60%) and very few (7%) had

**Table 1** Sociodemographic characteristics of a cohort of 3889 young women between the ages of 11 and 20 years in rural Agincourt, South Africa, by participation in the HPTN 068 trial

	Total (n=3889)		Trial participant* (n=1720)		Non-participant (n=2169)		P value†
	n	%	n	%	n	%	
Age in 2011							<0.0001
11–12	188	4.8	26	1.5	162	7.5	
13–14	1270	32.7	637	37.0	633	29.2	
15–16	1591	40.9	793	46.1	798	36.8	
17–18	667	17.2	239	13.9	428	19.7	
19–20	173	4.5	25	1.5	148	6.8	
SES‡							0.003
At or above median	1778	50	853	52.7	925	47.8	
Below median	1778	50	766	47.3	1012	52.3	
Missing	333		101		232		
Household size‡							0.5
Mean	8.4		8.4		8.5		
SD	4.2		4.0		4.4		
Missing	46		14		32		
Gender of household head‡							0.3
Female	1590	41.7	691	40.8	899	42.4	
Male	2224	58.3	1004	59.2	1220	57.6	
Missing	75		25		50		
Household head educational attainment‡							0.02
<Grade 12	3062	86.3	1398	87.8	1664	85.1	
Grade 12 or higher	486	13.7	194	12.2	292	14.9	
Missing	341		128		213		
Country of origin‡							0.2
South Africa	2315	59.6	1046	60.9	1269	58.6	
Mozambique	1570	40.4	673	39.2	897	41.4	
Missing	4		1		3		
Childbearing before 2011							<0.0001
Yes	274	7.1	67	3.9	207	9.5	
No	3615	93.0	1653	96.1	1962	90.5	
Intervention arm							
Control			820	50.4			
Intervention			806	49.6			
2011 school enrolment							<0.0001
Yes	3508	95.7	1637	99.2	1871	92.9	
No	158	4.3	14	0.9	144	7.2	
Missing	223		69		154		
2015 school enrolment							<0.0001
Yes	2465	74.2	1234	19	1231	68.5	
No	856	25.8	290	81	566	31.5	
Missing	568		196		372		

\*Due to restrictions in the cohort construction to maintain comparable groups with respect to age and education status in 2009, not all of the 2533 HPTN 068 participants are represented.

†P values for categorical variables are from  $\chi^2$  tests and for continuous variables from t-tests.

‡Measured in 2009.

HPTN, HIV Prevention Trial Network; SES, socioeconomic status.



begun childbearing prior to 2011. Just under half of the young women (44%) went on to participate in HPTN 068, and they tended to be less likely to be on the youngest (ages 11–12) or oldest (ages 19–20) end of the age spectrum, although the median age of both participants and non-participants was 15. Trial participants were also less likely to have begun childbearing, slightly more likely to live in households headed by high school graduates and slightly more likely to live in household with above-median SES.

In 2011, at the time of HPTN 068 trial start, nearly everyone in the cohort was enrolled in school (96%), likely due to the age and 2009 enrolment requirements placed on the cohort (table 2). However, young women who became trial participants were already more likely to be enrolled in school (99%) compared with non-participants (93%) (risk difference (95% CI): 6.3 (5.1 to 7.5)), indicating a sample selection effect likely occurred as a consequence of the school enrolment eligibility criterion. Although the overall association attenuated after covariate adjustment (adjusted risk difference (aRD) (95% CI): 2.9 (–0.7 to 6.5)), strong associations were observed in the age group of 18–20 years old (aRD (95% CI): 19.5 (5.6 to 33.3)), compared with the younger two age groups (aRD<sub>11–15</sub> (95% CI): 0.4 (–5.2 to 5.9); aRD<sub>16–17</sub> (95% CI): 6.3 (0.5 to 12.2)).

At the end of the trial in 2015, the difference in school enrolment between trial participants (81%) and non-participants (69%) grew, with an adjusted overall risk difference of 6.8 (95% CI 3.4 to 10.2). To investigate whether any differences in school enrolment could be attributed to a Hawthorne effect, we restricted the cohort to those enrolled in school in 2011 and examined differences in 2015. Under this restriction, young women enrolled in the trial were still more likely to remain in school in 2015 (82%), compared with those who did not (74%), with an aRD of 4.9 (95% CI 1.5 to 8.3). Again, the association was weakest among those 11–15 years old (aRD (95% CI): 1.8 (–1.3 to 5.0)) and strongest among those 18–20 years old (aRD (95% CI): 22.8 (7.3 to 38.2)).

Results were largely unchanged when we restricted the trial participant population to those assigned to the control group only (table 3). Although CIs widened due to reduced sample size with some newly spanning the null, the magnitudes of the risk difference point estimates were largely unchanged from those in the primary analysis.

## DISCUSSION

HPTN 068 found that cash transfers conditional on school enrolment did not influence HIV acquisition among young women in a rural South African setting. Due to unexpectedly high levels of school enrolment in both arms, the ability to explore schooling as a mechanism through which cash transfers could influence HIV acquisition was limited. Here, we found evidence to suggest that both Hawthorne effects and sample selection

effects could threaten the external validity of these findings. Overall, trial participants were more likely to remain in school until graduation than non-participants. Differences in school enrolment status were already apparent at the beginning of the study, suggesting that the trial selection criteria likely pulled in young women with better school enrolment behaviours than those who were not enrolled as trial participants (sample selection effect). Differences in school enrolment grew larger as the trial progressed, and importantly remained strong even after restricting to those enrolled in school in 2011 when the trial started, suggesting the changes in enrolment status occurred during the trial itself (Hawthorne effect). Both sample selection and Hawthorne effects may have diminished the differences in school enrolment between study arms and is one plausible explanation for the overall null study effect. The HPTN 068 trial was designed to activate the HIV prevention effects of education by incentivising school attendance and retention in the intervention arm. With high levels of school attendance and retention across both arms of the trial, the ability to detect a trial effect was likely weakened.

Our findings that trial participation influenced school enrolment behaviour could plausibly be explained by several characteristics of the HPTN 068 study design and protocol. First, all participants were aware of the objective of the study: to retain young women in school to prevent HIV. This information could result in school enrolment behaviour change to align with perceived expectations of study staff or because young women were motivated to prevent HIV. Second, compared with non-participants, trial participants were exposed to different networks likely to be supportive of school enrolment. Adult fieldworkers showed interest in the schooling of participants with yearly in-person data collection and monthly in-school data collection. Data were collected in ‘camps’ wherein trial participants were transported to study offices annually for a half-day of surveys and blood tests, and entertaining activities during wait periods (eg, fingernail painting, photograph taking, magazine reading). This protocol could have fostered a cohesive group environment among trial participants resulting in positive peer pressure to maintain school enrolment. There is a growing body of evidence that interventions providing a safe space with adult mentorship and peer support can have positive outcomes for young women in sub-Saharan Africa,<sup>24–26</sup> a pathway that may have been activated with trial participation. Finally, trial participation provided access to certain health and social services that may have otherwise been inaccessible, including annual HIV and herpes simplex virus type 2 (HSV-2) testing and counselling, linkage to care for those who tested positive, and linkage to social work services for young women who reported experiences of sexual abuse. These services may have enabled young women who would have otherwise struggled with serious physical and mental health outcomes to remain in school.

Associations between trial participation and school enrolment were strongest in older age groups. The small

**Table 2** The relationship between HPTN 068 trial participation and school enrolment in 2011 and 2015, stratified by age, in the full cohort and the cohort restricted to those enrolled in school in 2011

	Enrolment	n	Per cent enrolled	RD (95% CI)	aRD* (95% CI)
2011: full cohort					
All ages					
Trial participant	1637	1651	99.2 (98.7, 99.6)	6.3 (5.1 to 7.5)	2.9 (-0.7 to 6.5)
Non-trial participant	1871	2015	92.9 (91.7, 94.0)	1	1
Ages 11–15					
Trial participant	1036	1038	99.8 (99.5, 1.00)	0.6 (0.0 to 1.2)	0.4 (-5.2 to 5.9)
Non-trial participant	1115	1124	99.2 (98.6, 99.7)	1	1
Ages 16–17					
Trial participant	532	539	98.7 (97.8, 99.7)	6.9 (4.6 to 9.2)	6.3 (0.5 to 12.2)
Non-trial participant	593	646	91.8 (89.7, 93.9)	1	1
Ages 18–20					
Trial participant	69	74	93.2 (87.5, 99.0)	26.7 (18.5 to 34.9)	19.5 (5.6 to 33.3)
Non-trial participant	163	245	66.5 (60.6, 72.4)	1	1
2015: full cohort					
All ages					
Trial participant	1234	1524	81.0 (79.0, 83.0)	12.5 (9.6 to 15.4)	6.8 (3.4 to 10.2)
Non-trial participant	1231	1797	68.5 (66.4, 70.7)	1	1
Ages 11–15					
Trial participant	837	952	87.9 (85.9, 90.0)	3.8 (0.1 to 6.9)	1.9 (-1.3 to 5.0)
Non-trial participant	833	990	84.1 (81.9, 86.5)	1	1
Ages 16–17					
Trial participant	361	503	71.8 (67.9, 75.8)	12.5 (6.9 to 18.1)	12.7 (6.7 to 18.7)
Non-trial participant	346	584	59.3 (55.4, 63.4)	1	1
Ages 18–20					
Trial participant	36	69	52.2 (41.6, 65.4)	28.9 (15.8 to 41.9)	29.7 (16.1 to 43.3)
Non-trial participant	52	223	23.3 (18.4, 29.6)	1	1
2015: restricted cohort†					
All ages					
Trial participant	1234	1510	81.7 (79.8, 83.7)	7.3 (4.5 to 10.2)	4.9 (1.5 to 8.3)
Non-trial participant	1231	1655	74.4 (72.3, 76.5)	1	1
Ages 11–15					
Trial participant	837	950	88.1 (86.1, 90.2)	3.2 (0.2 to 6.3)	1.8 (-1.3 to 5.0)
Non-trial participant	833	982	84.8 (82.6, 87.1)	1	1
Ages 16–17					
Trial participant	361	496	72.8 (69.0, 76.8)	7.6 (1.9 to 13.3)	7.9 (1.9 to 14.0)
Non-trial participant	346	531	65.2 (61.2, 69.3)	1	1
Ages 18–20					
Trial participant	36	64	56.3 (45.3, 69.8)	19.6 (5.1 to 34.1)	22.8 (7.3 to 38.2)
Non-trial participant	52	142	36.6 (29.5, 45.5)	1	1

\*Adjusted for socioeconomic status (coded dichotomously at median household asset index score), country of origin (South African vs Mozambican), educational attainment of household head (coded dichotomously at grade 12 attainment), gender of household head (male vs female), household size (coded linearly) and pre-2011 childbearing (yes vs no). Models that are not age-stratified are also adjusted for age coded in 2-year categories.

†Restricted to all young women who were enrolled in school in 2011.

aRD, adjusted risk difference; HPTN, HIV Prevention Trial Network; RD, risk difference.

**Table 3** Sensitivity analysis comparing differences in school enrolment between HPTN 068 trial participants in the control arm only and non-trial participants

	Enrolment	n	Per cent enrolled	RD (95% CI)	aRD* (95% CI)
2011: full cohort					
All ages					
Trial participant (control)	862	872	98.9 (98.2, 99.6)	6.0 (4.7 to 7.3)	3.2 (-1.4 to 7.7)
Non-trial participant	1871	2015	92.9 (91.7, 94.0)	1	1
Ages 11–15					
Trial participant (control)	543	544	99.8 (99.5, 1.00)	0.6 (0.0 to 1.3)	0.4 (-7.3 to 8.0)
Non-trial participant	1115	1124	99.2 (98.6, 99.7)	1	1
Ages 16–17					
Trial participant (control)	280	285	98.3 (96.7, 99.8)	6.5 (3.8 to 9.1)	5.7 (-0.9 to 12.3)
Non-trial participant	593	646	91.8 (89.7, 93.9)	1	1
Ages 18–20					
Trial participant (control)	39	43	90.7 (82.0, 99.4)	24.2 (13.7 to 34.7)	17.7 (2.6 to 32.8)
Non-trial participant	163	245	66.5 (60.6, 72.4)	1	1
2015: full cohort					
All ages					
Trial participant (control)	653	813	80.3 (77.6, 83.1)	11.8 (8.3 to 15.3)	6.9 (3.6 to 10.3)
Non-trial participant	1231	1797	68.5 (66.4, 70.7)	1	1
Ages 11–15					
Trial participant (control)	448	504	88.9 (86.2, 91.6)	4.8 (1.2 to 8.3)	2.4 (-1.3 to 6.1)
Non-trial participant	833	990	84.1 (81.9, 86.5)	1	1
Ages 16–17					
Trial participant (control)	186	269	69.1 (63.6, 74.7)	9.9 (3.1 to 16.7)	9.7 (2.6 to 16.8)
Non-trial participant	346	584	59.3 (55.4, 63.4)	1	1
Ages 18–20					
Trial participant (control)	19	40	47.5 (32.0, 63.0)	24.2 (7.7 to 40.6)	21.5 (4.9 to 38.1)
Non-trial participant	52	223	23.3 (18.4, 29.6)	1	1
2015: restricted cohort†					
All ages					
Trial participant (control)	653	803	81.3 (78.6, 84.0)	6.9 (3.5 to 10.4)	4.5 (1.3 to 7.6)
Non-trial participant	1231	1655	74.4 (72.3, 76.5)	1	1
Ages 11–15					
Trial participant (control)	448	503	89.1 (86.3, 91.8)	4.2 (0.7 to 7.8)	2.5 (-1.2 to 6.2)
Non-trial participant	833	982	84.8 (82.6, 87.1)	1	1
Ages 16–17					
Trial participant (control)	186	264	70.5 (65.0, 76.0)	5.3 (-1.5 to 12.1)	5.2 (-2.0 to 12.3)
Non-trial participant	346	531	65.2 (61.2, 69.3)	1	1
Ages 18–20					
Trial participant (control)	19	36	52.8 (36.5, 69.1)	16.2 (-2.0 to 34.3)	13.8 (-5.7 to 33.4)
Non-trial participant	52	142	36.6 (29.5, 45.5)	1	1

School enrolment outcome was analysed in 2011 and 2015 and the analysis was stratified by age, in the full cohort and the cohort restricted to those enrolled in school in 2011.

\*Adjusted for socioeconomic status (coded dichotomously at median household asset index score), country of origin (South African vs Mozambican), educational attainment of household head (coded dichotomously at grade 12 attainment), gender of household head (male vs female), household size (coded linearly) and pre-2011 childbearing (yes vs no). Models that are not age-stratified are also adjusted for age coded in 2-year categories.

†Restricted to all young women who were enrolled in school in 2011.

aRD, adjusted risk difference; HPTN, HIV Prevention Trial Network; RD, risk difference.



differences observed in the youngest age group are understandable as they were under the age limit of compulsory education with requirements to remain in school regardless of trial influence. For the oldest age group, trial selection criteria for lower grade levels meant they were older than expected for their grade, and suggested a history of grade repetition or temporary dropout. That the trial protocol may have contributed to keeping older teens in school is significant as the transition to adulthood carries extremely high HIV risk.<sup>23</sup>

This study was fairly unusual in that data were available on key study outcomes for the underlying population from which study participants were drawn. The Agincourt HDSS routinely collects school enrolment data on all residents in the study area, and we were able to leverage those data to assess differences between trial participants and non-participants. The majority of epidemiological studies do not have the benefit of complete background data on the target population, and, as such, sample selection and Hawthorne effects are rarely empirically assessed.<sup>5 10 12 14</sup> However, when Hawthorne effects are assessed, the direction of the relationship between research participation and healthy outcomes tends to be positive, in line with our findings of improved school enrolment outcomes.

It is important to note that data on HIV incidence, the primary endpoint of HPTN 068, were not available for the underlying target population. We speculate that the improved schooling trajectories we observed in trial participants likely resulted in reduced risk of HIV acquisition.<sup>17</sup> Continued schooling is strongly associated with HIV prevention and reduced sexual risk outcomes in young women in sub-Saharan Africa,<sup>18 27 28</sup> and we observed lower HIV incidence (1.8%) than expected among trial participants (3%). However, we cannot say with certainty that the association between trial participation and school enrolment extended to HIV protection.

The potential for uncontrolled confounding requires that our results be interpreted cautiously. The differences we attribute to the Hawthorne effect were estimated in an observational data set. Initial screens for trial eligibility were performed based on age data maintained by the Agincourt HDSS, and 82% of the eligible young women approached went on to enrol in the study, a fairly high response rate.<sup>17</sup> Still, it is plausible that those who refused participation were different from those who consented in ways that were also related to future school enrolment trajectories. Although we controlled for key socio-demographic characteristics that we theorised could be related to both trial participation and school enrolment, the possibility for bias from unmeasured confounding remains.

We offer three key conclusions from this study. First, epidemiologists should give greater weight at the planning, analysis and dissemination stages to identifying how sample selection and Hawthorne effects can be minimised, assessed and discussed. Prioritising research with well-defined target populations in areas with ongoing background data collection (eg, HDSS centres) would

improve researchers' abilities to empirically assess the external validity of their findings. Second, the sample selection effect we observed highlights how school-based samples can differ in important ways from non-school-based samples in terms of underlying risk. Interventions focused on school-going adolescents may not reach those most in need of prevention, an anticipated issue that was ultimately difficult to avoid given the HPTN 068 design. Third, the Hawthorne-specific findings suggest that aspects of the HPTN 068 protocol could potentially be adapted for school retention interventions to prevent HIV. If the relationship we observed is causal, the trial protocol increased school enrolment at a magnitude similar to targeted cash transfer interventions and other fairly resource-intensive school retention interventions in sub-Saharan Africa,<sup>21 29-31</sup> despite the actual contact with the young women being limited to annual visits. Future work should examine key elements of the study protocol—adult mentorship, peer support, school attendance monitoring, messaging around the link between school and HIV, routine HIV/sexually transmitted infection testing and linkage to care—to better understand their relationship with school retention and HIV acquisition.

#### Author affiliations

<sup>1</sup>Department of Epidemiology and Biostatistics, Indiana University School of Public Health, Bloomington, Indiana, USA

<sup>2</sup>Department of Epidemiology, University of North Carolina, Chapel Hill, North Carolina, USA

<sup>3</sup>Carolina Population Center, University of North Carolina, Chapel Hill, North Carolina, USA

<sup>4</sup>MRC/Wits Rural Public Health and Health Transitions Research Unit (Agincourt), Faculty of Health Sciences, School of Public Health, University of the Witwatersrand, Johannesburg, South Africa

<sup>5</sup>Department of Biostatistics, University of Washington, Seattle, Washington, USA

<sup>6</sup>Center for Population and Development Studies, Harvard University, Cambridge, Massachusetts, USA

<sup>7</sup>INDEPTH Network, Accra, Ghana

<sup>8</sup>Division of Epidemiology and Global Health, Department of Public Health and Clinical Medicine, Umeå Centre for Global Health Research, Umeå University, Umeå, Sweden

<sup>9</sup>School of Health and Society, University of Wollongong, Wollongong, New South Wales, Australia

<sup>10</sup>Wits Reproductive Health and HIV Institute, University of the Witwatersrand, Johannesburg, South Africa

**Contributors** MR, AP, RT and KK conceived the study. MR conducted the analysis and wrote the first draft of the manuscript. AP, RT, JPH, FXG-O, RGW, ASU, ST, ASe, CM and KK were involved in the design of the parent studies and/or in collection, storage and analysis of data from the parent study. All authors contributed to the interpretation of the findings, critical review of the manuscript and approval of the final manuscript as submitted.

**Funding** The Agincourt Health and socio-Demographic Surveillance System is supported by the Wellcome Trust (058893/Z/99/A; 069683/Z/02/Z; 085477/Z/08/Z; 085477/B/08/Z), the University of the Witwatersrand and Medical Research Council, South Africa. HPTN 068 was supported by Award Numbers UM1 AI068619 (HPTN Leadership and Operations Center), UM1AI068617 (HPTN Statistical and Data Management Center) and UM1AI068613 (HPTN Laboratory Center) from the National Institute of Allergy and Infectious Diseases, the National Institute of Mental Health and the National Institute on Drug Abuse of the National Institutes of Health. This work was also supported by NIMH (R01MH087118) and the Carolina Population Center and its NIH Center grant (P2C HD050924).

**Disclaimer** The content is solely the responsibility of the authors and does not necessarily represent the official views of the National Institutes of Health.



**Competing interests** None declared.

**Ethics approval** Ethical approval was obtained from the University of the Witwatersrand's Human Research Ethics Committee (updated #M110138; original #M960720) and the Mpumalanga Province Health Research Committee. Ethical approvals for HPTN 068 were provided by the Office of Human Research Ethics at the University of North Carolina-Chapel Hill (#10-1868), the University of the Witwatersrand's Human Research Ethics Committee (#101012), and the Mpumalanga Province Health Research Committee. Ethical approval for this analysis was provided by the Indiana University Office of Research Compliance (#1608116129).

**Provenance and peer review** Not commissioned; externally peer reviewed.

**Data sharing statement** Agincourt HDSS data access can be requested at the following link: <http://www.agincourt.co.za/index.php/data/>.

**Open Access** This is an Open Access article distributed in accordance with the terms of the Creative Commons Attribution (CC BY 4.0) license, which permits others to distribute, remix, adapt and build upon this work, for commercial use, provided the original work is properly cited. See: <http://creativecommons.org/licenses/by/4.0/>

© Article author(s) (or their employer(s) unless otherwise stated in the text of the article) 2018. All rights reserved. No commercial use is permitted unless otherwise expressly granted.

## REFERENCES

1. Victora CG, Habicht JP, Bryce J. Evidence-based public health: moving beyond randomized trials. *Am J Public Health* 2004;94:400-5.
2. Rychetnik L, Frommer M, Hawe P, *et al*. Criteria for evaluating evidence on public health interventions. *J Epidemiol Community Health* 2002;56:119-27.
3. Westreich D, Edwards JK, Rogawski ET, *et al*. Causal impact: epidemiological approaches for a public health of consequence. *Am J Public Health* 2016;106:1011-2.
4. Adair JG. The Hawthorne effect: a reconsideration of the methodological artifact. *J Appl Psychol* 1984;69:334-45.
5. McCarney R, Warner J, Illiffe S, *et al*. The Hawthorne effect: a randomised, controlled trial. *BMC Med Res Methodol* 2007;7:30.
6. Steckler A, McLeroy KR. The Importance of External Validity. *Am J Public Health* 2008;98:9-10.
7. Cole SR, Stuart EA. Generalizing evidence from randomized clinical trials to target populations: the ACTG 320 trial. *Am J Epidemiol* 2010;172:107-15.
8. Hernán MA, VanderWeele TJ. Compound treatments and transportability of causal inference. *Epidemiology* 2011;22:368-77.
9. Westreich D, Edwards JK. Invited commentary: every good randomization deserves observation. *Am J Epidemiol* 2015;182:857-60.
10. Braunholtz DA, Edwards SJ, Lilford RJ. Are randomized clinical trials good for us (in the short term)? Evidence for a "trial effect". *J Clin Epidemiol* 2001;54:217-24.
11. Robinson E, Hardman CA, Halford JC, *et al*. Eating under observation: a systematic review and meta-analysis of the effect that heightened awareness of observation has on laboratory measured energy intake. *Am J Clin Nutr* 2015;102:324-37.
12. Menezes P, Miller WC, Wohl DA, *et al*. Does HAART efficacy translate to effectiveness? Evidence for a trial effect. *PLoS One* 2011;6:e21824.
13. McCambridge J, Kypri K, Elbourne D. In randomization we trust? There are overlooked problems in experimenting with people in behavioral intervention trials. *J Clin Epidemiol* 2014;67:247-53.
14. McCambridge J, Witton J, Elbourne DR. Systematic review of the Hawthorne effect: new concepts are needed to study research participation effects. *J Clin Epidemiol* 2014;67:267-77.
15. Padian NS, McCoy SI, Balkus JE, *et al*. Weighing the gold in the gold standard: challenges in HIV prevention research. *AIDS* 2010;24:621-35.
16. Pettifor A, MacPhail C, Selin A, *et al*. HPTN 068: a randomized control trial of a conditional cash transfer to reduce HIV infection in young women in South Africa-study design and baseline results. *AIDS Behav* 2016;20:1863-82.
17. Pettifor A, MacPhail C, Hughes JP, *et al*. The effect of a conditional cash transfer on HIV incidence in young women in rural South Africa (HPTN 068): a phase 3, randomised controlled trial. *Lancet Glob Health* 2016;4:e978-88.
18. Rosenberg M, Pettifor A, Miller WC, *et al*. Relationship between school dropout and teen pregnancy among rural South African young women. *Int J Epidemiol* 2015;44:928-36.
19. Strassburg S, Meny-Gibert S, Russell B. *Left unfinished: temporary absence and drop-out from South African schools. Access to Education*. Johannesburg, South Africa: Social Surveys Africa, 2010.
20. Department of Basic Education. 2014. Education for all 2014 progress report: South Africa. Pretoria: Department of Basic Education.
21. Baird S, Ferreira FH, Özler B, *et al*. Relative effectiveness of conditional and unconditional cash transfers for schooling outcomes in developing countries: a systematic review. *Campbell Systematic Reviews* 2013;9.
22. Kahn K, Collinson MA, Gómez-Olivé FX, *et al*. Profile: Agincourt health and socio-demographic surveillance system. *Int J Epidemiol* 2012;41:988-1001.
23. Gómez-Olivé FX, Angotti N, Houle B, *et al*. Prevalence of HIV among those 15 and older in rural South Africa. *AIDS Care* 2013;25:1122-8.
24. Erulkar AS, Muthengi E. Evaluation of Berhane Hewan: a program to delay child marriage in rural Ethiopia. *Int Perspect Sex Reprod Health* 2009;35:006-14.
25. Bandiera O, Buehren N, Burgess R, *et al*. *Empowering adolescent girls: evidence from a randomized control trial in Uganda*. Washington, DC: World Bank, 2012.
26. Austrian K, Hewett P, Soler-Hampejsek E, *et al*. *Adolescent Girls Empowerment Programme: research and evaluation mid-term technical report*. Lusaka, Zambia: Population Council, 2016.
27. Pettifor AE, Levandowski BA, MacPhail C, *et al*. Keep them in school: the importance of education as a protective factor against HIV infection among young South African women. *Int J Epidemiol* 2008;37:1266-73.
28. Jukes M, Simmons S, Bundy D. Education and vulnerability: the role of schools in protecting young women and girls from HIV in southern Africa. *AIDS* 2008;22(Suppl 4):S41-56.
29. Cho H, Hallfors DD, Mbali II, *et al*. Keeping adolescent orphans in school to prevent human immunodeficiency virus infection: evidence from a randomized controlled trial in Kenya. *J Adolesc Health* 2011;48:523-6.
30. Hallfors D, Cho H, Rusakaniko S, *et al*. Supporting adolescent orphan girls to stay in school as HIV risk prevention: evidence from a randomized controlled trial in Zimbabwe. *Am J Public Health* 2011;101:1082-8.
31. Baird S, Chirwa E, McIntosh C, *et al*. The short-term impacts of a schooling conditional cash transfer program on the sexual behavior of young women. *Health Econ* 2010;19(Suppl):55-68.

**BMJ Open**

# Evidence for sample selection effect and Hawthorne effect in behavioural HIV prevention trial among young women in a rural South African community

Molly Rosenberg, Audrey Pettifor, Rhian Twine, James P Hughes, F Xavier Gomez-Olive, Ryan G Wagner, Afolabi Sulaimon, Stephen Tollman, Amanda Selin, Catherine MacPhail and Kathleen Kahn

*BMJ Open* 2018 8:  
doi: 10.1136/bmjopen-2017-019167

---

Updated information and services can be found at:  
<http://bmjopen.bmj.com/content/8/1/e019167>

---

*These include:*

## References

This article cites 26 articles, 2 of which you can access for free at:  
<http://bmjopen.bmj.com/content/8/1/e019167#ref-list-1>

## Open Access

This is an Open Access article distributed in accordance with the terms of the Creative Commons Attribution (CC BY 4.0) license, which permits others to distribute, remix, adapt and build upon this work, for commercial use, provided the original work is properly cited. See:  
<http://creativecommons.org/licenses/by/4.0/>

## Email alerting service

Receive free email alerts when new articles cite this article. Sign up in the box at the top right corner of the online article.

---

## Topic Collections

Articles on similar topics can be found in the following collections  
[Epidemiology](#) (2242)

---

## Notes

---

To request permissions go to:  
<http://group.bmj.com/group/rights-licensing/permissions>

To order reprints go to:  
<http://journals.bmj.com/cgi/reprintform>

To subscribe to BMJ go to:  
<http://group.bmj.com/subscribe/>