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# “You expect me to remember what?”: Knowledge Retention in Computer-based Training with Adult Learners

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## Abstract

The goal of this investigation was to evaluate the impact of training and the effectiveness of different types of knowledge retention activities delivered by computer-based training (CBT) programs. This study focused on a computer-based learning system called the Profound Learning Delivery System (2005) (PLS). PLS is an application designed to improve knowledge retention in adult learners undertaking CBT. This study used a pretest-posttest experimental design to compare adult learners' knowledge of Microsoft Outlook (Outlook, 1997) before and after a CBT session. Participants were trained using two different computer-based instructional programs: a commercially available software program matched for comparison purposes, and PLS. This comparison involved three different formats for post-instruction retention activities that were: no review activities; user generated review activities; and, program generated retention activities. Results indicate that despite random assignment, there was a significant difference between the groups 60 days after training. This result demonstrated that PLS has potential worth exploring.

## Introduction

Computers and the Internet are revolutionizing the way people communicate and learn (Jackson, 2004). A better understanding of how adults retain knowledge from computer-based training (CBT) is vital in an increasingly competitive business where it is essential to develop time and cost-effective methods of training employees in order to enhance their performance.

There is a paucity of research literature regarding knowledge retention and CBT—specifically instructional design, and how it increases knowledge retention in technology-based instruction (Caple, 1996; Fletcher-Flinn & Gravatt, 1999; Streatmans & Eggen, 1989). Determining the long-term effects of instructionally designed and learner designed knowledge retention activities may provide useful information for the design of computer-based instruction programs in the future. A review of the literature shows that many studies are knowledge retention or computer-based instruction studies; few are both. There continues to be a definite need to explore these issues along with adult learning in the workplace as the trend towards more CBT continues (Caple, 1996).

## Purpose of study

This study evaluated the effectiveness of different knowledge retention activities performed during and after CBT sessions. This study compared the knowledge retention of adults trained on two different instructional programs. The investigation was designed to query which type of retention activity was most effective for adult learners in the workplace as measured directly after training, as well as 30 and 60 days after the initial CBT.

## Literature review

A great deal of the literature on memory and recall focuses on the ways in which people process information (Okolo & Ferretti, 1996; Smith, 1998; Son, 2004). It has been argued that recall is mainly influenced by the ways in which new information is integrated with material already stored in long-term memory (Son, 2004; Sprenger, 1999). It has also been argued that learner behaviour is the most important factor both during and following initial contact with new information (Theide & Dunlosky, 1999).

Student self-discipline is an aspect of learner behaviour. A model of self-regulated learning was set forth by Theide and Dunlosky (1999) that had three components: planning, discrepancy reduction, and working memory constraints. Participants regulate their learning by setting a desired goal for learning an item. They monitor how well they feel the learning is progressing, and then adjust their behaviour with the ultimate learning goal in mind. An offshoot of self-regulated study is daily repetition. Daily repetition of important information is another strategy for building long-term memory (Carrier & Pashler, 1992; Lieberman & Linn, 1991; Sinclair, Healy, & Bourne, 1997; Sprenger, 1999). Feedback has been found to be very important for learners during their instructional session (Baylor & Chang, 2002; Clariana, Ross, & Morrison, 1991; Collis, Boer, & Slotman, 2001; Kneebone, Scott, Darzi, & Horrocks, 2004). There are significant benefits to the user for even a minimal amount of feedback compared to no feedback at all (Clariana et al., 1991; Mathan, 2004; Smyth, 2004). Feedback in CBT has many different forms including timing, purpose, and adaptiveness.

The timing of feedback is presented throughout the literature (Baylor & Chang, 2002; Kulik & Kulik, 1988). The timing variable concerns the user receiving feedback: during instruction, after instruction, during evaluation, and after evaluation (Baylor & Chang, 2002). Another aspect of feedback timing includes the possibility of time-delayed feedback designed to allow the user an opportunity to think about the question that triggered the feedback. It has been argued that feedback immediately after user response was best for most instructional situations (Kulik & Kulik, 1988).

The purpose of feedback is important and affects the format in which it is presented to the user. Evaluative feedback may be as basic as a correct or incorrect message, or it may include quantitative data such as the number of correct versus incorrect responses, or the time it took to complete the training. Instructional feedback has a different purpose and, therefore, explanations as well as more detailed information may be provided to the user (Boston, 2002). This type of feedback might lead to further questions or data to allow the user to explore a topic of interest or review a topic of difficulty.

Adaptive feedback is one of the strengths of CBT (Bjorner, Kosinski, & Ware, 2003; Embretson, 1996). An examination of computerized adaptive testing and Item Response Theory has been carried out by a number of researchers (Streatmans & Eggen, 1989; Ware, Bjorner, & Kosinski, 2000). Item Response Theory allows a computer application to have knowledge benchmarks. The program skips questions when the learner takes the test. These benchmarks are based on the assumption that, if the learner can answer a question correctly, then the learner can answer all the previously skipped questions correctly (Bjorner et al., 2003). When the learner answers a question incorrectly, the program skips back in the question list to allow the learner to answer a previously unanswered question, and to reduce the skip interval.

Some of the main benefits of adaptive testing include individualization, difficulty level, test length, and question security (Embretson, 1996). An adaptive test adapts itself to the ability of each person taking the test. Therefore, each test has an individualized difficulty level rather than a generic difficulty targeted at the average ability level of people in the test group. Adaptive testing allows a person to answer fewer test questions; thus, potentially allowing the test to be completed in less time. It also helps improve the security of the test because each person takes a potentially unique test. Other benefits of computer-based adaptive testing include on demand test delivery and computer-based test marking.

## **Method**

This study employed a pretest-posttest experimental design with a convenience sample of adults in a corporate environment. Adult participants were randomly assigned into one of three groups. They were provided with CBT for portions of Microsoft Outlook. The formats of evaluated knowledge retention activities were quite different for the 60 days following the initial training. The three groups differed as follows:

1. Focus Q with no review activities
2. Focus Q with user generated review activities
3. Profound with program generated retention activities

This material will be presented through a more detailed explanation of the participants, software used, participant training, review, and testing process.

## **Participants**

All participants were adult employees of a multi-national company that had an office in a city in a Western country. Participants volunteered for the study, and were given no incentive to participate beyond access to additional training on the software.

The participants completed a demographic survey that showed that they were all regular computer users. Generally, participants had several years experience with computers and they all used computers daily, at home, in their workplace, or both. Ninety seven percent of the participants had home computers, 91% had Internet connections. Of the 42 participants who completed the initial training, 32 (20 males and 12 females) finished the study. The mean age of the participants was 42 years, with a range from 31 to 59 years old. The participants responded that, on average, they spent 6.7 hours a day using computers. The range of experience using computers was from five years to 38 years.

## **Software**

There were two different types of software used for CBT purposes in this study: namely, PLS and FocusQ. The Profound Learning Delivery System, designed by Profound Learning Systems Inc., is an Internet-based instructional software program designed to individualize content retention activities after an instructional session ("Profound Learning Delivery

System," 2005). The knowledge retention aspect of the program is run by the PLEngine. This modifies the retention questions to suit the individual learner, and provides feedback to the user about their achievement. The PLS focused on information retention in its training and retention activities. While the daily retention sessions were only five minutes long, they were individually adaptive to the learner's performance. FocusQ, available in both CD-ROM and web-based formats, was an instructional software program designed with an adaptive learning capability. During instruction, FocusQ used an adaptive testing algorithm that shortens testing time by using predetermined benchmarks of knowledge while determining the learner's mastery or non-mastery of the course.

There were a number of similarities between the PLS and the FocusQ programs used in this study. Both programs had text, audio, and graphical aspects associated with their presentation of information. Also, both programs included a modular adaptive component in which designers can insert the instructional content to be learned. FocusQ and PLS both included built-in testing components and allowed users to control the pace in which instructional content was presented.

### **Training**

Training consisted of having the participants attend a full-day session at an off-site computer lab. The participants volunteered to learn to use the computer application Microsoft Outlook. Training was conducted over three days, with one third of the participants undergoing training each day. To ensure that each participant could complete the entire training session in a single day, only certain functions of the application were included in the CBT programs. These functions included: notes, tasks, address book, journal, contacts and custom views. Since the training and the posttest were self-paced, the time taken to complete the training varied from 4 to 7 hours depending on the pace of individual participants.

The participants were randomly split into three groups; FocusQ without Review, FocusQ with Review and Profound. The two FocusQ groups worked through the same training but there was a difference between the groups involving retention activities after the content acquisition (training) phase was complete. Both FocusQ groups were given the FocusQ program (on a CD-ROM) and instructions on installing it onto their home or workplace computers. The Profound group logged into, and used, PLS during training.

### **Review**

The three groups had different directions for what they were expected to do during the 60 days following the training. Groups FocusQ with Review and FocusQ without Review were given a different set of instructions following the training. The FocusQ with Review group was instructed to independently review the CD-ROM version of the Microsoft Outlook training program for approximately five minutes a day for 60 days, while the FocusQ without Review group was not required to do any review activities. The Profound group was required to log into the PLS for the five minutes of retention activities generated by the program each day.

### **Testing**

Participants completed a content evaluation test on four separate occasions. The pretest was carried out before the participants received any training. The second test was done on their training day directly after the training session. The third content evaluation test occurred approximately 30 days after the initial training session and the final evaluation came approximately 60 days after the initial training session.

The content evaluation test consisted of 100 knowledge questions about the components of Microsoft Outlook they had been trained in. The 100 content questions included 77 true or false questions, 7 multiple choice questions with one correct answer and 16 multiple choice questions with possibly more than one right answer.

### **Results**

Based upon test performance over time, this study attempted to determine which type of retention activity is most effective for adult learners. The test items were the same for each administration, which allowed the test to act as a review constant.

There was a high degree of variability in variances across groups (see Table 1). Moreover, the Profound group showed a marked decrease in variance over time, which is not evident in the other two groups. Table 1 provides the means and standard deviations by group for the pretest-posttest, and 30-day and 60-day retention tests.

Table 1: Means and Standard Deviations for pretest and posttest data for all participants who completed the study.

Pretest Posttest 1 30-day 60-day

Focus Q without Review	N = 11	Mean	64.27	77.64	74.64	70.09
		S.D.	5.18	6.58	4.76	5.77
Focus Q with Review	N = 12	Mean	66.42	79.17	75.58	72.67
		S.D.	6.79	7.59	7.17	8.27
Profound	N = 9	Mean	68.33	86.11	81.89	79.33
		S.D.	7.21	5.06	4.14	2.83
Total		Mean	66.22	80.59	77.03	73.66
		S.D.	6.41	7.33	6.30	7.16

Plots of individual performances by group overtime are provided (see figures 1, 2, 3). It appears that the Profound group has a distinct retention pattern over time that is not evident in either of the FocusQ groups.

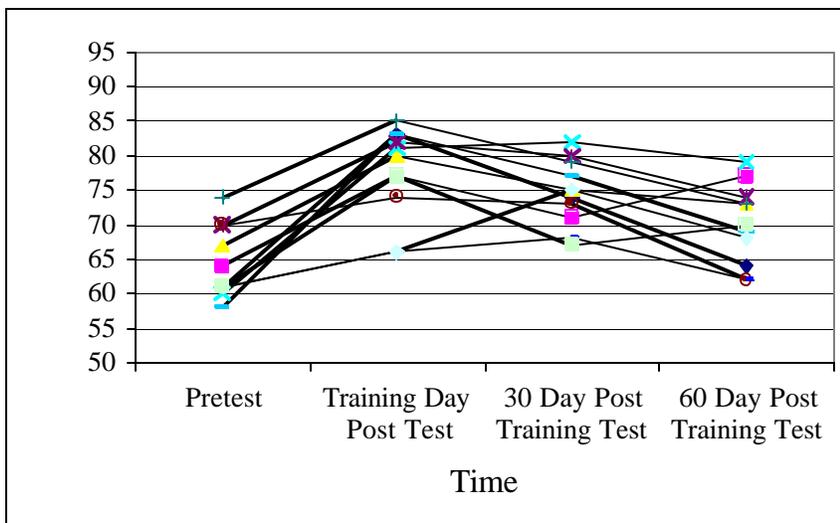


Figure 1. – Graphical representation of all participant test scores in the FocusQ without Review group.

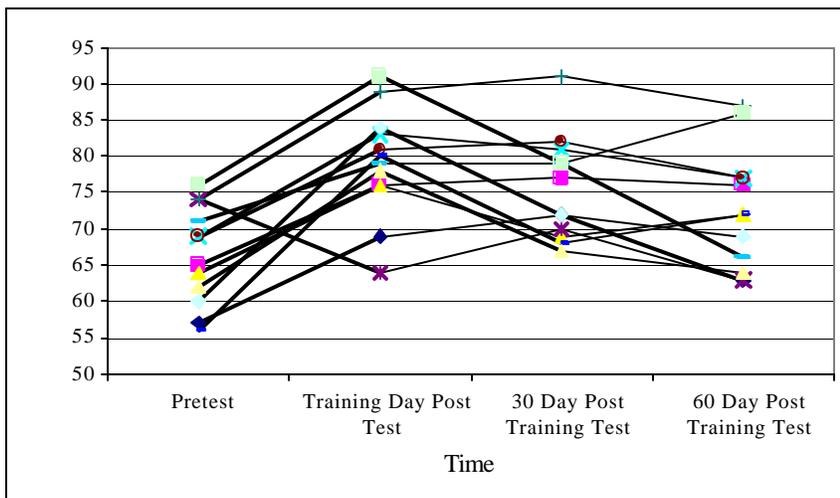


Figure 2. – Graphical representation of all participant test scores in the Focus Q with Review group.

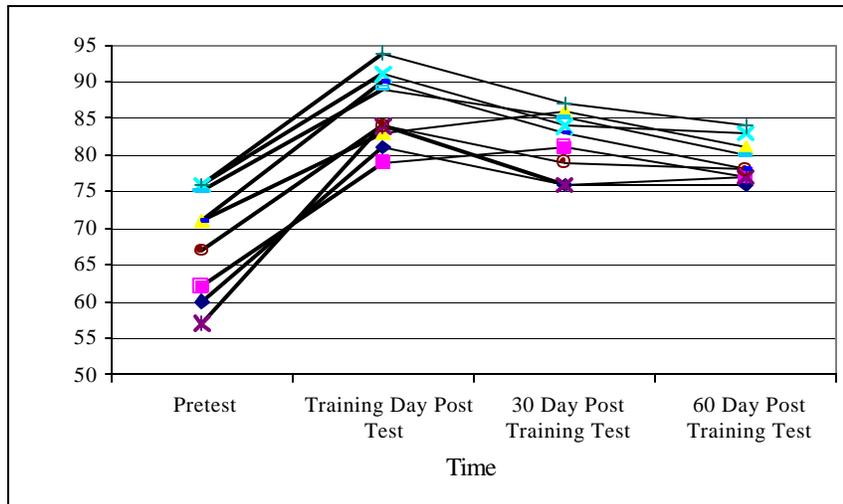


Figure 3. – Graphical representation of all participant test scores in Profound Group.

An Analysis of Variance for homogeneity of Variance shows a significant difference in variances between groups. When repeated measures of ANOVA were performed on the content evaluation results, there were significant differences between groups (See Table 2).

Table 2: A two-way Analysis of Variance with repeated measures for pretest, posttest, 30-day and 60-day retention tests.

Effects	SS	Df	MS	F	P
Groups(Grp)	1748.47	2	874.24	10.35	.001
Residual	2364.28	28	84.44		
Time (T)	3683.14	3	1227.71	69.92	.001
Grp x Time	111.80	6	18.63	1.06	NS
T x Residual	1527.57	87	17.56		

One explanation for the non-significant group by time interaction may be the significantly high variability in the two Focus Q groups. In order to evaluate the impact of this variability, an individual analysis was performed for each testing period and the results are shown in Table 3. Table 3 provides an analysis of the variance for group means for each of the four testing periods (Pretest, Posttest 1, 30-day post training and 60-day post training). The pretest results suggest that there were no significant differences in content knowledge among the three groups prior to training. There were statistically significant differences between groups after Posttest 1, 30-day post training and 60-day post training. There were significant differences in participant scores between the pre-training test and Posttest 1. There were also significant differences on the mean test scores between Posttest 1 and Posttest 2, and 30-day post training and 60-day post training. Table 3 shows a significant effect on tests by time.

Table 3: Individual Analyses of Variance for pretest and posttests by group.

		Sum of Squares	df	Mean Square	F	Sig.
Pretest	Between Groups	82.370	2	41.185	1.003	.379
	Within Groups	1191.098	29	41.072		
	Total	1273.469	31			
Posttest 1	Between Groups	394.618	2	197.309	4.502	.020
	Within Groups	1271.101	29	43.831		
	Total	1665.719	31			
30-day	Between Groups	300.618	2	150.309	4.695	.017
	Within Groups	928.351	29	32.012		
	Total	1228.969	31			
60-day	Between Groups	441.643	2	220.821	5.571	.009
	Within Groups	1149.576	29	39.641		
	Total	1591.219	31			

There is a distinct difference in knowledge retention gains among the three groups. The most remarkable difference is the scores of the Profound group on the three posttests compared to the scores of the other two groups on the posttests. Figure 4 provides a graphic representation of the means for the three groups across time.

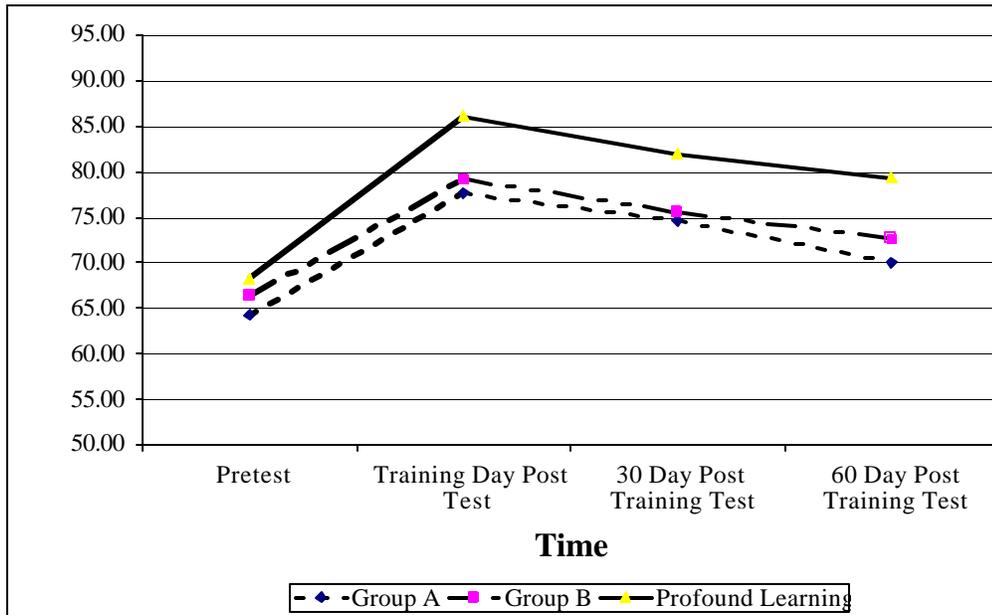


Figure 4. Mean performance of the FocusQ and Profound groups across testing periods.

### Discussion

Significant differences between learners using PLS and both groups of learners using FocusQ were found in this investigation. On the 30-day and 60-day posttests, the learners using PLS scored significantly higher on a content test than the two groups of learners using FocusQ. There are several possible explanations for the Profound group's strong performance relative to the two FocusQ groups. The Profound group scored higher on the pretest than either of the FocusQ groups. Therefore, it might be argued that this group was made up of participants who started the training with an advantage over the other two groups. Time commitments and drop-out rates may have been connected in some way. The drop-out rate of the Profound group was higher than that of the FocusQ groups. The Profound group had to continue with daily log-ins and retention activities, while the FocusQ groups had much less of a time commitment imposed on them by the study. This might have led to a higher Profound group drop-out rate.

Additional factors may have affected the results obtained from this investigation. There was a small number of participants ( $n=32$ ) and high standard deviations for many of the variables. Another factor that might have influenced present findings involves deployment of the two instructional programs. The two computer-based training programs did not present the content material in exactly the same way during training, and this difference might have affected participant results. Also, the FocusQ without Review group had no review activities, and had to attend the evaluation session only once a month. This was even less of a time commitment than that of the FocusQ with Review group, that was asked to independently review the CD-ROM regularly.

The feedback received from each program might have affected the evaluation performances of each group. Research shows that it is very important for learners get feedback of some kind (Clariana et al., 1991). PLS provides feedback in a very structured way, while FocusQ does not provide nearly the same structure. Logging in and receiving a score everyday from the program might have led to improved test scores and improved motivation levels in the Profound group.

### Conclusion

The goal of this investigation was to evaluate the impact of training and the effectiveness of different types of knowledge retention activities after adult participants used a computer-based training program to learn about Microsoft Outlook. By comparing three different types of retention activities completed by the participants, it was found that user knowledge retention could be significantly affected. There were significant differences found in the test scores of the participants in the different training groups. Since the Profound users consistently achieved significantly higher on content tests, it can be argued that there is a relationship between the structure of the instruction and retention activities in PLS and the higher performance on content evaluation tests. The PLS system appears to be a good tool for aiding in self-regulated learning as

well as a useful training tool; however, more research is needed, involving less experienced computer users and younger people.

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