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University of Wollongong Union Annual Report 2000

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UniCentre



Market Day on the Duckpond Lawn



O Week Clubs Day on the Duckpond Lawn



UniCrew on the Duckpond Lawn in O Week

Vision

To be recognised as the leading campus service provider and an integral part of the University of Wollongong.

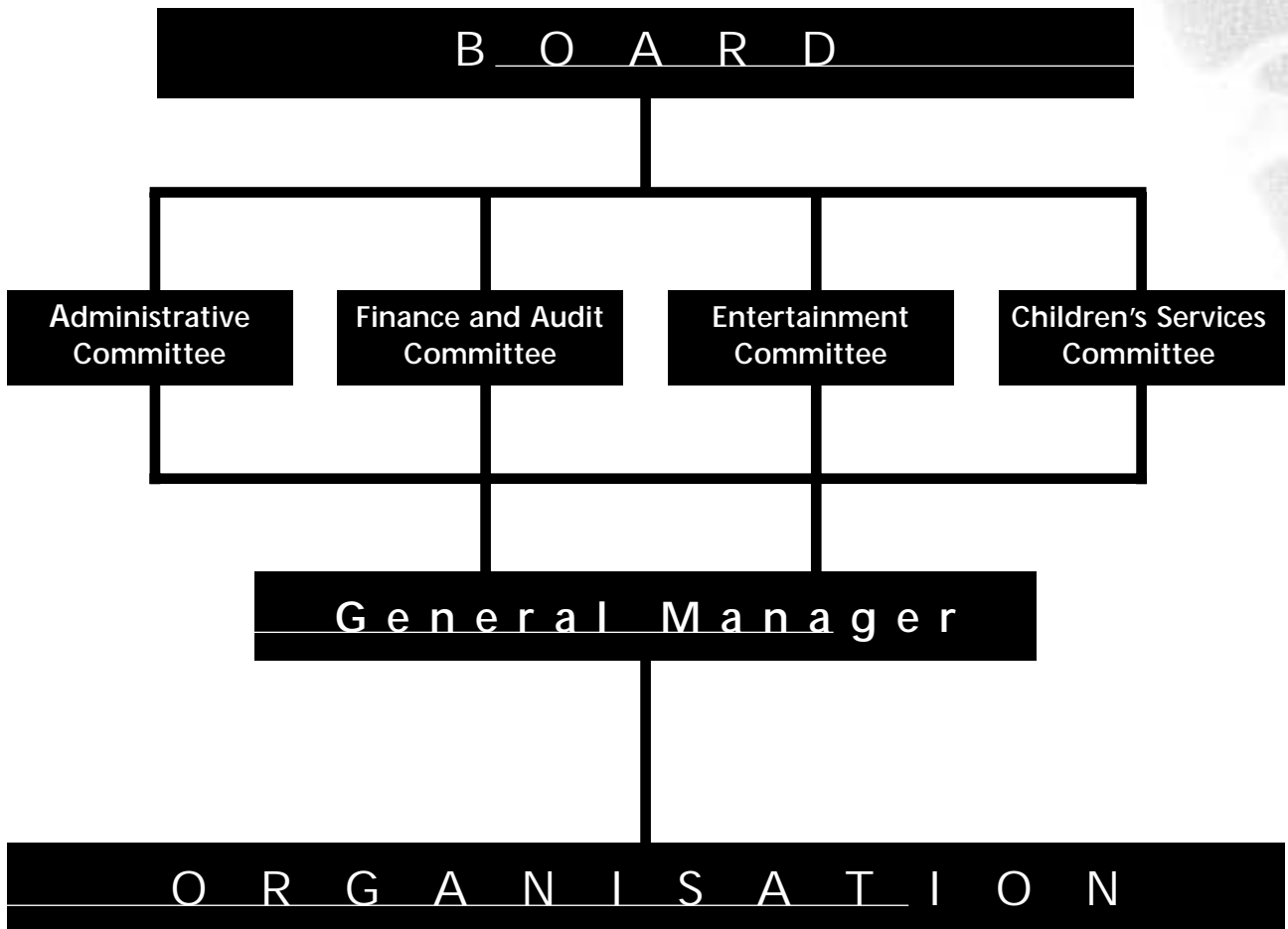
Mission

The Mission of the UniCentre is to complement the academic activities of the University by providing relevant products, services and facilities to meet the diverse social and cultural needs of the University population and to develop a sense of community.





ORGANISATIONAL STRUCTURE





The directors present their report together with the financial statements of the Wollongong UniCentre Ltd (UniCentre) for the year ended 31 December, 2000.

Directors: The directors of the company in office at the date of this report are:

Name and Qualification	Experience	
<p>David Rome BSc(Hons) MSc, FAICD Executive Chair Non-Executive Director</p>	<p>Vice-Principal (Administration) of the University of Wollongong. Prior to joining the University, David was General Manager, DAS Support Services, a commercial business unit within the federal public sector. He has also held positions with British Petroleum, the Department of Foreign Affairs, Commonwealth Ombudsman, Department of National Development and Energy and Murdoch University.</p>	 <i>Director</i>
<p>Rochelle Haley Non-Executive Director</p>	<p>A University of Wollongong Creative Arts/Law student, currently casually employed by the NSW Department of School Education (Performing Arts Unit) teaching debating and public speaking.</p>	 <i>Director</i>
<p>Bryce Fraser RFD ED BA FAIM FAICD (dip) MACS Non-Executive Director</p>	<p>A Fellow of both the Australian Institute of Management and the Australian Institute of Company Directors as well as being a member of the Australian Computer Society. Group General Manager of the Australian Health Management Group, which manages a number of health insurance products, the largest of which is the Government Employees Health Fund. The eighth largest fund in the country, the AHMG manages over 200,000 people. Bryce entered the private health fund industry in 1986 after eight years in local government and a prior career in the steel industry as a computer and management services professional.</p>	 <i>Director</i>
<p>Vanessa Badham Non-Executive Director</p>	<p>Currently finishing her BCA/BA (Hons), has been heavily involved in student and community organisations since 1993. The former President of the National Union of Students NSW, she was the 1997 editor of Tertangala and is the present Secretary of the South Coast Writers' Council. A widely-performed playwright as well as a committed social justice activist, she has been fortunate to receive awards for her writing as well as being named a Compaq Community Star of 2000 for her commitment to community work.</p>	 <i>Director</i>
<p>David Morgan Williams Non-Executive Director</p>	<p>The principal of a local private management consultancy firm. As well as being a University Council nominee on the UniCentre Board of Management, David serves on several other boards and committees. He is Chairman of St Mary's Star of the Sea College Limited, the Illawarra Corporate Committee Australian Olympic Team Fund and Chairman of the Salvation Army Red Shield Business Appeal. David is currently undertaking his MBA at the University of Wollongong.</p>	 <i>Director</i>
<p>Leon Kane-Maguire BSc(Hons) PhD Non-Executive Director</p>	<p>Currently a Professor in the Intelligent Polymer Research Institute and the Department of Chemistry, Leon was Head of Chemistry for ten years after joining the University in 1983. He has served on a wide range of university committees including the Research Committee, Planning and Development Committee, and both the Human and Animal Experimentation Ethics Committees. He is currently a member of external advisory boards at several other Australian universities and chairs one of the Specialist Committees of the Australian Institute of Science and Engineering.</p>	 <i>Director</i>

Name and Qualification Experience

Brad Kinghorn
Non-Executive Director
 A student since 1997 specialising in Electronic Commerce and Accountancy, Brad is interested in improving the levels of entertainment, student feedback and promotions for the UniCentre. Brad's interest include web page development, sound mixing and skateboarding.



Director

Don Beale
Non-Executive Director
 A staff member of the UniCentre for 19 years and Entertainment/UniBar Manager since 1988, Don previously held a position on the Board of Management for six years between 1983 and 1989. He returned to the Board in 1999.



Director

Christine Hayward
BA B.Leg S(Hons) PG Dip Legal Prac,
LL. M MAICD
Non-Executive Director
 Director of Equal Opportunity, Freedom of Information and Privacy at the University of Wollongong, Christine is admitted as solicitor and barrister. She specialises in administrative and industrial law and has served on both the Board and as an Executive Chair of the Illawarra AIDS Council, as a Presiding member of the Sydney City Council Staff Disciplinary and Appeals Committee and a member of the Refugee Review Tribunal. She was a ministerial appointee to the NSW Women in Prison Task Force. She is a member of the Law Society of NSW, Law Council of Australia and the Australian Institute of Administrative Law.



Director

Tracey Lee Kirk-Downey
BEd Dip Teach EC
Non-Executive Director
 Currently Children's Services Coordinator at Wollongong City Council, Tracey has seven years' experience in its Community Development and Services Division. During this period Tracey was seconded to NSW Department of Community Services as an Early Childcare Adviser. A Quality Reviewer for the National Childcare Services Accreditation System, Tracey was also a Director on the board of Illawarra Children's Services since 1997. Previously a Convenor of the Illawarra branch of the National Association of Community Based Children's Services (NACBCS) for three years, between 1997 and 2000, Tracey is currently the Convenor of the NSW branch of NACBCS. Tracey is an active member of the Local Government and Community Services Association (LGCSA) in the children's services division, and in November 1999 she hosted the State conference of the LGCSA children's services division.



Director

Simon Zulian
BA
Non-Executive Director
 University of Wollongong graduate and member of the Australian Institute of Company Directors. Simon sits on the State Executive of the National Union of Students and is continuing his studies at the University of Wollongong.



Director

Nigel Pennington
BA (Qld) MCom (WOLL) FAICD
Executive Director
Company Secretary
General Manager
 General Manager of the Wollongong UniCentre for eight years. Prior to this position he held a similar position at James Cook University, Townsville. After graduating from the University of Queensland as a mature age student, Nigel worked in university administration in both policy and operational areas. He completed a Masters Degree in Commerce at the University of Wollongong in 1999. Nigel is a fellow of the Australian Institute of Management and the Australian Institute of Company Directors. He is also a member of the Australian Tertiary Education Managers' Association and is on the Board of the Australian Campus Union Managers' Association.



Director

Resignations

The directors who resigned during the year were:

Name	Effective Resignation Date
Alison McRobert	22/02/2000
Carol Lymbery	28/11/2000

The directors who were replaced during the year were:

Name	Effective Date
Julie Fredericks	11/08/2000
Kane Gleeson	11/08/2000
Alexander Poulton	11/08/2000

Results	2000	1999
	\$	\$
Revenue	<u>12,846,468</u>	<u>12,829,906</u>
Operating profit before income tax and abnormal items	231,948	425,215
Abnormal items	<u>(66,075)</u>	<u>(64,540)</u>
Operating profit and abnormal items before income tax	165,873	360,675
Income tax attributable to operating profit and abnormal items	<u>-</u>	<u>-</u>
Operating profit and abnormal items after income tax	165,873	360,675
Retained profits at the beginning of the financial year	4,403,700	4,043,025
Retained profits at the end of the financial year	<u>4,569,573</u>	<u>4,403,700</u>



Construction begins on the new UniBar

Dividends

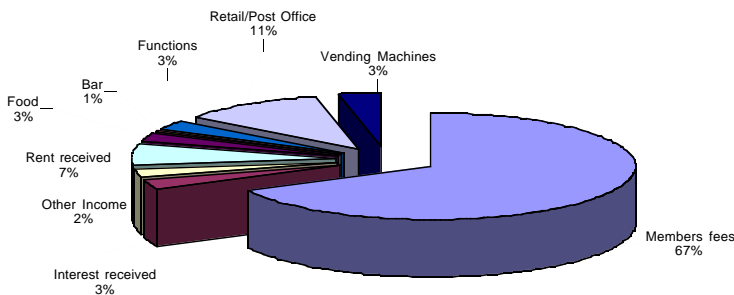
Dividends are not payable by companies limited by guarantee, such as the UniCentre.

Significant Activities

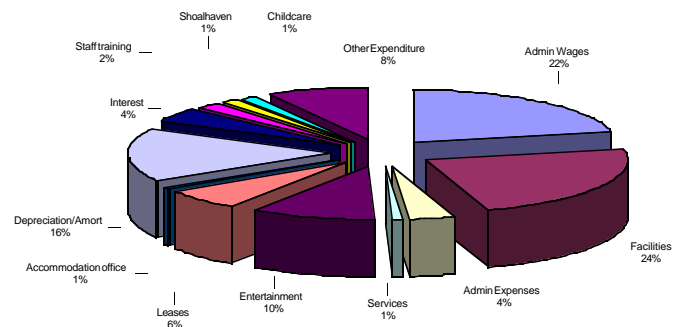
The Wollongong UniCentre operates a wide range of services and trading operations. These include:

- food and beverage
- children's services
- bookstore and retail
- post office
- welfare and support services
- leisure and recreation rooms
- conferences and functions
- entertainment and events
- travel and financial services
- medical/dental/optometrist services
- hairdresser

Wollongong UniCentre Limited
2000 Income Dissection



Wollongong UniCentre Limited
2000 Expenditure Dissection





Directors' Meetings

	Board Meetings		Administrative Meetings		Finance and Audit Meetings		Entertainment Meetings		Children's Services Meetings	
	A	B	A	B	A	B	A	B	A	B
Mr. D. Rome	6	7								
Mr. D. Beale	7	7	4	4			4	4		
Ms. V. Badham	2	2					1	1		
Mr. B. Fraser	5	7			4	4			2	5
Ms. J. Fredericks	4	5	2	3						
Mr. K. Gleeson	4	5			2	3	2	4		
Ms. R. Haley	2	2	1	1			1	1		
Ms. C. Hayward	4	7	2	4						
Mr. B. Kinghorn	2	2			-	1	-	1		
Prof. L. Kane-Maguire	6	7	4	4						
Ms. C. Lymbery	6	7			2	3			5	5
Mr. A. Poulton	4	4					2	2	1	2
Mr. D. Williams	4	7			1	1	-	4		
Mr. S. Zulian	7	7	4	4					2	2
Mr. N. Pennington	7	7	4	4	4	4	5	5	5	5

A - Reflects the number of meetings the director attended during the year.

B - Reflects the number of meetings held where the director was required to attend during the time the director held office during the year.

Significant Changes

There were no significant changes to the scope of operating activities of the UniCentre during 2000. A range of service initiatives are discussed in the *Review of Operations* (see below).

Events Subsequent to Balance Date

During 2000 the Board finalised a program to demolish and replace the existing UniBar (Northern Wing) facility and construct a new facility. A detailed project plan was developed after extensive consultation with the campus community and construction began in September 2000, with an opening date expected to be in late April. The total project budget is \$2.9 Million, most of which is being expended in the 2001 financial year. The project is funded by loan funds over a 10 year period.

Likely Developments

Nil.

Review of Operations

The year began with the somewhat anticlimactic testing of systems after the Y2K rollover. Whilst there may now be speculation about the extent of the actual threat presented by the Y2K bug, there is no question that the review of systems and processes which our organisation and others performed was a healthy improvement program in itself.

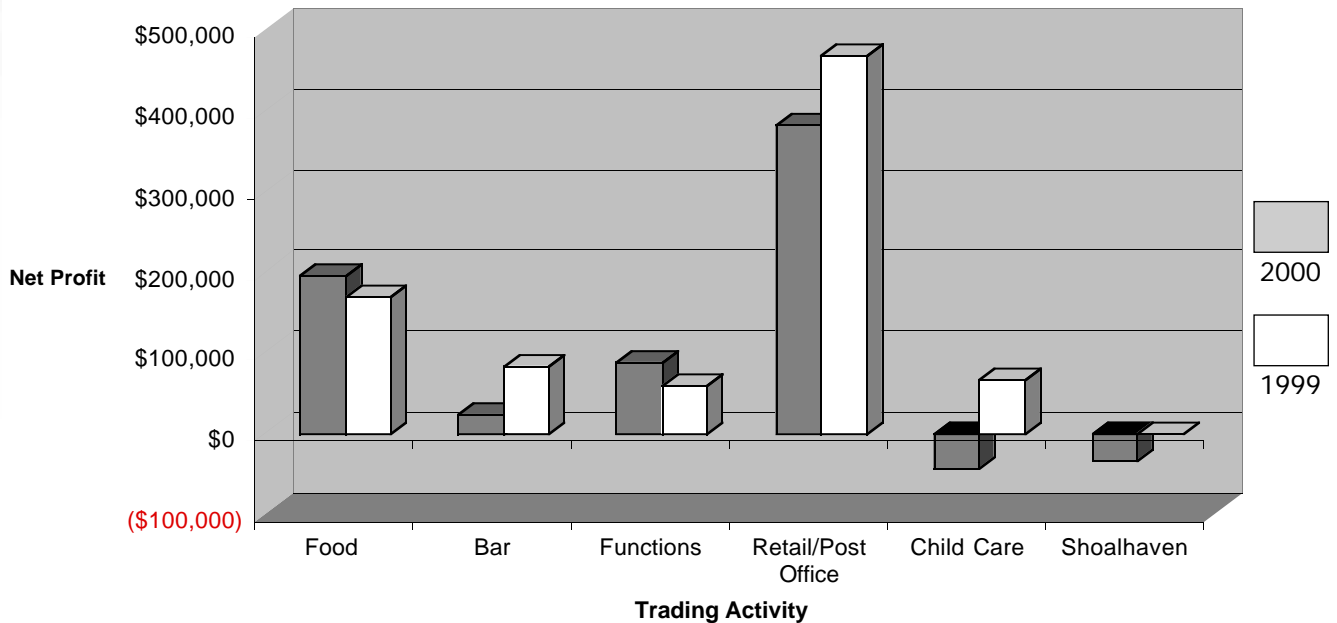
A similar major challenge was also faced with the mid-year implementation of the Goods and Services Tax (GST). This also required extensive system and operational change, with statutory penalties threatening any failure. In the event, the implementation process went smoothly and there were no non-compliance issues raised. It is worth noting however that the operational costs of implementation were heavy.

A necessary part of implementing the GST was the development of a new Central Business System – ie an IT System capable of managing both diverse financial transactions and servicing as the backbone of the IT Communication system. After considerable analysis a tender was issued, and the 'Finance One' package was purchased and successfully installed.



O Week free BBQ on the Duckpond Lawn

Wollongong UniCentre Limited Net Results 2000 Actual Vs 1999 Actual



Whilst these systems changes were happening behind the scenes, major service initiatives were also coming to fruition. The new Food Court was opened in February 2001, and was immediately popular. This area was designed to provide a range of 'student priced' food products, from 'wood fired pizza' to Asian and burger products. Equally importantly, the project returned big gains in undercover seating and is a well used student leisure space. Another food service initiative was the campus 'coffee cart' operation. Run by the skilled barista, Oodi Avidar, the cart provided to an 'underserved' part of the campus, and also provided a stimulus to everyone to raise their coffee standards. Despite these newcomers, the 'traditional style' Keira Buffet more than held its own,

producing excellent results for the year. Longer operating hours were a feature of the year, with food available on campus between 8am and 8pm daily.

Towards the end of 2000 another important service initiative was the relocation of the Enquiries counter from adjacent to the University Hall to within the UniShop facility. This relocation allowed us to significantly extend the operating hours of this facility, allowing entertainment ticket sales to be available on evenings and Saturdays. This is a particular help to part-time students wanting to access popular shows such as UniMovies.



Barry Jones, Guest Speaker at the 2000 UniCentre Annual Dinner



Silvana, Suzana and Jo from the UniShop at the Staff Christmas Party



In the UniShop, on-line book ordering via a secure site was launched. National trends suggest that the development of well accepted e-purchase systems will be critical to the future of campus booksellers, so this was an important step forward. Standardising the textbook discount of 12.5%—the highest continuous text discount in the country—was another big positive for the UniShop.

Children's Services faced a difficult year in 2000 with illnesses and departures of senior staff. Nonetheless the first level accreditation of the Long Day Care Centres allowed each Centre to maintain its popularity amongst parents and children. A key feature of long day care is the student fee subsidy which is supported by the UniCentre and the SRC to ensure affordability of childcare for low-income students. The OOSH Program (After School and Vacation Care) under the leadership of a new co-ordinator produced a revised program that doubled the attendance level. With the appointment of Carol Lymbery to the Manager's position and Robyn Timms as Director KU North, 2001 is being faced with renewed confidence.

Entertainment features during 2000 included sell-out crowds for the Sydney Symphony Orchestra and the Y2K Garden party. With diversity as a key value, shows ranged from the above to the campus band competition, comedy and 'retro' dance shows. The annual UniCentre competitions were also well supported, with our 4D (photography) section winner running second in the National competition.

Clubs and Societies are a major focus for student activities and with over 50 clubs in 2000, there was a wide range of clubs and club events. Particularly notable was the vibrancy of the many International clubs. A majority of the clubs have websites—check Clubs and Societies link on the UniCentre homepage.

An additional challenge in 2000 was the development of a new facility at the Shoalhaven Campus. Given the responsibility of managing a Campus Services Building in this new joint University/TAFE operation, a campus association was formed and a range of service initiatives developed. This service was jointly supported by URAC, the SRC and the UniCentre.

The Sydney Olympics brought over 1,500 job opportunities to Wollongong University students, which were accessed through the Accommodation Office and JobShop. This service continues to develop its level of activity and reputation amongst all clients.

Overall, the combined operations produced a satisfactory financial result, with improvements in Functions and Public Catering being offset by falls in the UniShop, Children's Services and the UniBar. The decline in the UniBar continued the trend which led to the decision to rebuild this very tired facility. The UniShop trend is more concerning as there is evidence of long term movement away from on-campus purchasing. On-line purchasing, as well as diversification, are the strategic responses required here. The Children's Services result was forecast and reflected a decision to hold fee levels after the excellent 1999 results. However significant capital investment is required in the Children's Services building, so stronger results will be sought here.

Finally, a feature of the year 2000 was the number of awards won by UniCentre operations. The Post Office won the Australia Post Award for best Metropolitan Licensed Post Office in New South Wales, and then a string of awards followed at the national conference of campus service organisations (ACUMA)—Winner: Best Student Development Award, Best Brochure—Highly commended: Menu Presentation, Refurbished Facility (Food Court). Equally importantly, we gave out a number of our own awards—Voluntary Service: Julie Fredericks and 2000 Staff Award: Cheryl Brooks and Amanda Waren won the UniCentre/Campus Cards Merit Award.

Executive Director
Wollongong UniCentre Ltd

<http://unicentre.uow.edu.au>

27 March 2001



Above: Post Office Staff, Cathy De Francesco, Tamie Walsh and Diane Choice



*Finance Office Staff
Front Row: Rosanne Humble, Joy Willis, Jenni Rosser,
Sue Docherty, Isabel Sacco, and Mellisa Gallacher
Back Row: Joanne Sutherland and Petra Drenoyanis*



*Above: General Office Staff,
Judy Weston and Trish Cooney*

Wollongong UniCentre Interesting Achievements

2000

UniCentre won **Best Brochures** and **Best Student Development Program (UniCrew)** at the ACUMA (Australasian Campus Union Managers Association) Conference. Other Awards included **Highly Commended for Menu Presentation** and **Refurbished Facility (Food Court)**.

A total of 276 students competed in UniCentre competitions.

Of 46 Clubs and Societies there are 2,052 members who received a total of \$28,000 in funding from the UniCentre.

Over 36,000 queries were answered at the UniCentre Enquiries and Ticket Counter.

Over 60,000 copies of TimeOUT were printed and distributed.

UniCrew visited over 250 lectures and distributed chocolates to over 10,000 students.

Over 28,600 UniMovies tickets were sold.

Over 74 bands performed gigs on campus.

Over 1,300 events with over 65,000 attendees were held in the Conference and Function Centre.

32 weddings were held in the Conference and



Above: O Week Duckpond Lawn



U n i C e n t r e S t a f f

General Manager	Nigel Pennington	Attendant Cleaners (cont)	Jenny Smith Stuart Smith Gary Jeffriess Mark Dyer Kay Clarke Rada Kotevska Nola Pados Lila Naumovski Shirley West
Business and Operations Manager	Peter Bottele	Cleaners	
PERSONNEL Personnel Co-ordinator Personnel Assistants	Kathy Fitzsimmons Annette Cooper Ann Eady	Housekeeper	
FINANCE Finance Manager Finance Assistants	Joanne Sutherland Rosanne Humble Jenni Rosser Isabel Sacco Sue Docherty Petra Drenoyanis Mellisa Gallacher Natalia Mortensen	CATERING Unit Supervisors	Michael Armour Jason Gallacher Angelo Gaudiosi Martin Carling Karen Zaini Maree Armstrong Sharon Twyford Cheryl Brooks Peter Stapleton
GENERAL OFFICE Administration Manager Receptionists	Solveig Dewhurst Jan Miller Renee Franco	Food Services Stock Controller Food Services Administrative Assistant	Glennys Marsland Ezzie Magrin Erika Hargreaves Carol Cusack Cindy Melhuish Sam Gluck Ben Burgess Scott Aikman Krishana Davey Rachel Murty Megan Crowl Michelle Lown Matthew Brooker Lea Foye
Office Administrative Assistants	Rachel Preddy Nicole Smede Patricia Cooney Judy Weston	Chef Cook Apprentice Chef	
Promotions & Marketing Co-ordinators	Fran Walder Brad Madge	Catering Assistants	
Conference & Functions Manager Functions Co-ordinator Conference & Functions Assistant/Acting Functions Co-ordinator Conference & Functions Supervisor	James Cook Elena Di Stefano Ciarn Armour Judith Booker Val Tsalos Glenn Winter Vanessa Clissold Sarah Todd Khang Luu Matt Reiher	Kitchen Attendants	
Functions Catering Trainee		UNIBAR/ENTERTAINMENT Entertainment & Bar Manager Activities Officer Bar Supervisors	Don Beale Adene Rigley Wayne Brown David Rosta
Kitchen Attendant		UNISHOP Retail Manager Assistant Retail Manager Bookshop Supervisor Retail Supervisor Head Cashier Retail Assistants	Steve James Kevin Lothian Anne Blythman Julie Sands Michelle Woods Robyn Oliveira Linda Robins Natalie Reynolds Joanne Robinson Jo Fisher-Ward Dolores Zammit Iain Watt Silvana Naumovski David Wade
FACILITIES Facilities Manager Purchasing Officer Facilities Administrative Assistant	Doug Heaton Debbie Patterson Ann Rogan Maureen Favorito Cec Ingram Ken Kohler Graham Grenfell Brian Parker	Systems Officers	

Academic Liaison Officer	Jacque Poole
	Neil Webster
Senior Storeperson	Peter Rattenbury
Bookshop Assistant	Paul Rybak
	Denise Gracie
Software Salesperson	Shane Isley

Post Office	
Assistant Manager	Diane Choice
Postal Officers	Cathy De Francesco
	Karen Ford
	Bettina Lowrie
	Rhondda D'Angelo
	Tamie Walsh



UniCentre Senior Management Team

Left to Right: Peter Bottele, Don Beale, Joanne Sutherland, James Cook, Solveig Dewhurst, Steve James, Nigel Pennington, Carol Lymbery

Missing: Doug Heaton

CHILDREN'S SERVICES

Children's Services Manager	Deborah Delaney
	Carol Lymbery

Teaching Directors (Kids' Uni North)	Jane Muldoon
	Robyn Timlin
(Kids' Uni South)	Taesha Duley-Smith
	Kelly Cooper
Administrative Assistants	Janelle Davis
	Fiona Mills

Out of School Hours Co-ordinator	Lyn Cruickshank
	Gillian Vickers
Mothercraft Nurse	Gillian Wright
Teachers	Renee Koperberg
	Maria Versloot
	Naomi Powell
	Kathy Patrick

Child Care Workers	Jillian Valdivia
	Karen Flint
	Clemintina Gana
	Aruna Honovar
	Maree O Leary
	Sophia Kortez
	Maxine Hurst
	Sarah Brady
	Tracy Dunn
	Angela Oberhardt
	Opilla Thambiran
	Janene Thuaux
	Belinda Wakeford
	Adam Vose
	Anita Spralga
	Julie Bowmaker
	Kylie Mathie
	Kellie Waters
	Mark Kellett

Cook (Kids' Uni North)	Julie Dunne
Cook (Kids' Uni South)	Wendy Howe

Long Serving Staff Members

Peter Bottele	27 years
Kym Hodcroft	23 years
Ann Eady	21 years
Don Beale	18 years
Kathy Fitzsimmons	18 years
Jan Miller	18 years
Elena Di Stefano	18 years
Jenni Rosser	17 years
Angelo Gaudiosi	16 years
Peter Stapleton	16 years
Maree Armstrong	15 years
Carol Bridgewater	15 years
Estelle Schultz	15 years
Judy Weston	15 years
Gillian Wright	15 years
Karen Zaini	15 years
Lea Foye	15 years
Wayne Brown	13 years
Annette Cooper	13 years
Carol Cusack	13 years
Carolyn Spalding	13 years
Mellisa Gallacher	12 years
Sharon Twyford	12 years
Kay Clarke	11 years
Graham Grenfell	11 years
Cec Ingram	11 years
Debbie Patterson	11 years
Jason Gallacher	10 years
Glennys Marsland	10 years
Kevin Lothian	10 years
Rosanne Humble	10 years
Martin Carling	10 years



Jan Miller in the newly relocated Enquiries and Ticket Office



Peter Bottele, Business and Operations Manager

A total of 467 years of dedicated service to the members of the Wollongong UniCentre.



General Office



*Administration Manager,
Solveig Dewhurst*

Presenting the "front-of-house" operations of the organisation, the General Office and Enquiries Counter continued its focus on customer service and information distribution to the general campus community.

Two significant changes took place through the year, the first of which was the relocation of the Enquiries Counter from its previous position adjacent to the University Hall. In line with the UniCentre

Vision to be recognised as the leading campus service provider, the Enquiries Counter was moved to the UniShop between the breezeway exit and the bank. As this area of campus has now become the main entrance, with its incorporation into the shop the Enquiries Counter now offers extended hours of service in line with the shop hours. Where previously ticket sales and information distribution was limited to weekdays between 9:45am and 4:45pm, this service now operates from 8:00am to 6:00pm through the week and from 10:00am to 2:00pm on Saturday. Additional signage indicating its location will be implemented early in 2001.

An additional service now being offered by the Enquiries Counter is the distribution of eligible students' Rail Concessions passes on behalf of the University. In order to effect this process, Enquiries Counter staff required access to the University's Corporate Online Services database. Selected staff were provided with profiles and password access by the University's Strategic Planning Unit and can now immediately determine whether a presenting student is eligible for a rail concession sticker on their student card.

Another significant change this year was the additional responsibility of providing extended assistance to the Conference and Functions Centre at the Reception counter. A full-time position was created to service both General Office reception duties and Lodge bookings, functions enquiries and information distribution, as well as conference registration processes. Ann Eady moved to a new part-time position in the Personnel office, and Judy Weston remains in her part-time role within the General Office still servicing the Board and its Committees as well as her other traditional duties. The office welcomed Renée Franco to this new Client Services Receptionist position.



*General Office Receptionist,
Renée Franco*

The year also realised the consolidation of the Administrative Assistant's role servicing the office, Entertainment unit and Marketing and Promotions office into a full-time position. UniCentre welcomed Trish Cooney to this role who brings with her a depth of experience in the marketing and entertainment arena supported by her tertiary qualifications in Communications majoring in marketing and advertising.

Congratulations must go to all General Office staff for their dedication throughout what has been a turbulent year, Admin Assistants Trish Cooney, Ann Eady, Jan Miller, Nicole Smede and Judy Weston and also to Renée Franco who has settled well into her position.

Promotions & Marketing

At the recent 2000 ACUMA Conference awards presentation, the UniCrew Volunteer Program gained the prestigious Best Student Development Program award, a testimony to this unique and innovative initiative of the Marketing office.

Consisting of no less than 34 dedicated students, the UniCrew program involves UniVoice lecture presentations, poster distribution and campus noticeboard management, photography, Diary and website design, Halls of Residence representatives, and marketing research activities. All members participate in public speaking workshops and public relations activities such as Market Days.

UniCrew members were also active in the UniCentre Board of Management elections with seven out of the eleven nominations being UniCrew and one, Brad Kinghorn, being elected to the Board.

Another successful initiative of the office this year, was the UniBar branding campaign leading up to the demolition of the old UniBar. This campaign, identifying the new UniBar as "Your Bar", was developed through information gathered via the UniBar Working Party and the Halls of Residence focus groups.

A promotional icon was also developed for the UniShop. The comical duck establishes friendly rapport with customers whilst providing information on the variety of services available at the Shop. Look out for it in the Student Diary!

By far, the largest project was the UniCentre 2000 Customer Satisfaction Survey, this year conducted by third year Marketing Research students containing both quantitative and qualitative research methods. Concurrently, a Staff Customer Satisfaction Survey was conducted to assess how UniCentre perceives its customer service and how it's managed within the organisation. The results of the two surveys were compared illustrating that, overall, both customers and staff are satisfied with UniCentre products and services.

Brendan Lloyd (Electronic Marketing Assistant), Daniel Purvis (Research Assistant), Nicole Smede and Trish Cooney (Admin Assistants), and Janelle Dennelly (Diary Volunteer) have all worked extremely hard this year to assist the office achieve its goals. Finally, Trevor Crowe (UniCrew Poster Team Coordinator) has been an invaluable asset to this office and to the Entertainment Unit.



This year, Children's Services experienced an increase in utilisation of all services with outstanding results from the Outside School Hours and Vacation Care Services.

Changes to the Commonwealth Government Child Care Benefit have enabled many parents to access children's services at a lower cost.

New child care benefits combined with financial assistance from the UniCentre, the University and the Student representative Council ensure that the high quality care at Kids' Uni is now particularly affordable for students with a low income level.

This year witnessed another outstanding contribution from the parent representatives to the Children's Services Committee of the UniCentre Board of Directors. These parents dedicate many hours of hard work to ensure that parent issues are raised with management and the UniCentre Board of Directors. They assist management in making decisions and also undertake parent liaison.

Ellen Manning, in her final year on the committee, Julie Steele and Sharyn Lowe are often called upon to help staff and management make decisions on behalf of all families. They often put their own needs and wishes in the background to ensure that appropriate decisions are made for the benefit of all.

Children's Services have amended many recruitment and reporting processes to ensure compliance with the new Child Protection (prohibited employment) Act and the Commission for Children and Young People Act. These statutes require all persons working in an unsupervised position with children, to declare any relevant charges or convictions. All new staff are to undergo a Commonwealth and State Criminal Record check and have quite specific requirements surrounding the reporting of all allegations of abuse involving children.

Both Long Day Care Centres were relicensed with the Department of Community Services this year.



Above: Carol Lymbery, Janelle Davis, and Fiona Mills

To ensure the highest quality services, Kids' Uni North are undertaking their National Accreditation Validation in early 2001. It is difficult to believe that three years have passed since their initial accreditation. Kids' Uni South have just completed flood mitigation works and the OOSH service is investigating options for expansion in 2001.

The year bade fare-well to Debbie Delaney, who, after a period of ill health, sought the warmer climate of Queensland and welcomes to the Manager's position Carol Lymbery. Having resigned from the UniCentre Board of Management to take up the Children's Services position, Carol brings with her a wealth of experience in the Childcare area and will be a great asset to this key UniCentre Service.



Above: Kids' Uni Staff and their charges

Congratulations and thanks are extended to all staff for their dedication this year. Though there were many staff changes, the children experienced high quality and secure care from this team of professional workers.

Wollongong UniCentre Honorary Life Members 2000

Ian L Dunn
Susan Stevenson
Gerald Stuart Street
Dr Winnifred Mitchell AM
Benjamin Meek
Lorna Koetz
Noel Diffy
Therese (Tot) Brooks
Fay Hulford
Patricia Williams
Prof Ken McKinnon
Buck (Buchanan) Reed
Don Beale
Karen Zaini
George Takacs
Damien Cahill
Sherlyn Pillay (Moynihan)
The Hon Dr Robert M Hope
Jim McKee
Georgina Skinner
Damien Considine
Wayne Brown
Julie Fredericks
Cheryl Brooks



F A C I L I T I E S



Facilities Manager, Doug Heaton, Purchasing Officer, Debbie Patterson and Facilities Administration Assistant, Maureen Favorito

The Facilities Unit provides a range of services including maintenance of food service equipment, function set-up, cleaning, building and services maintenance, and information technology network. It is also responsible for assets management, environmental management and security.

The Facilities Unit provides services between 05:45 to 24:00 from Monday to Friday and on weekends when required.

Highlights for 2000 include:

- Refurbishment of the Food Hall
- Shoalhaven Campus: Opening of the Campus Services Building
- Relocation of the Games Room from the UniBar to the ground floor Arcade
- Relocation of the UniCentre Enquiries Counter
- Planning for the new Northern Wing Development
- Demolition of the old UniBar
- Commencement of Building Works – Northern Wing Redevelopment
- Upgrading of the Finance Office computer system.

In addition, Facilities attendants set-up 1,041 rooms for the Conference & Functions Unit during the year, compared to 1,725 in 1999. A total of 995 repair requests (265 for Buildings & Grounds and 730 internal) were carried out during 2000 compared to 805 during 1999. Purchase orders raised totalled 1,801 during the year compared to 1,241 in 1999.

The Unit looks forward to:

- Completion of the Northern Wing Redevelopment scheduled for completion in March 2001
- Implementation of the New Purchasing system and Assets Management programs
- Implement and instigate new OH&S Risk Management system



UniBar Construction Site



Crew Chief, Cec Ingram

The Facilities Unit staff enjoyed providing service to the staff and students of the UniCentre, and thanks must go to Debbie Patterson (Facilities Co-ordinator), Maureen Favorito (Administration Assistant, who replaced Ann Rogan during the year), Ken Kohler (Maintenance), Cec Ingram (Crew Chief) and four full-time, nine part time and four casual Attendant Cleaners.

UniCentre Award

Wollongong UniCentre established the UniCentre Award during 1998. Judged on merit and sponsored by Campus Cards, the award offers a worthy student a monetary scholarship to assist in defraying study costs whilst at the University of Wollongong.

This year's winner was Amanda Waren who is enrolled in a Bachelor of Commerce degree majoring in management.

Outside of her academic studies, Amanda is a talented Ballroom dancer having won the South Pacific Championships in 1997, and is currently training as a rower and playing tennis.

UniCentre congratulates Amanda on being the recipient of the third UniCentre Award and wishes her success in her studies.



UniCentre Award recipient, Amanda Waren



Conference and Functions Manager, James Cook

A year of significant difference was the principal landscape presented to the Conference and Functions Unit for the year 2000.

Throughout 2000, the Conference & Function Unit continued its role of providing good quality service and venues to the University Campus population, as well as providing a more than suitable locale for many of the regional prestigious awards and charity events that are held annually.

Our many associations during the year included visiting members of the Royal Thai family, Graduation Ceremonies, openings that included the New Science Centre and the University's new Shoalhaven Campus, through to the charity event of the year, the Illawarra Purple Ribbon Ball, as well as the Illawarra Business Awards Dinner, to name but a few.

All highly successful events in their own right but as it is a team effort, a big vote of thanks goes to the many individuals who help to ensure that the Conference & Function Unit exceeded our clients' expectations.

From the outset of the potentially disastrous Y2K bug through to the implementation of the GST, the Conference & Functions Unit was presented with many challenges to overcome from outside its primary area of responsibilities. It must be said that the unit's administration staff worked tirelessly to achieve the desired outcomes, as required by the UniCentre's Board of Management, in relation to both the possible impacts of Y2K and the GST.

These successful achievements were realised even though throughout much of 2000, unit administration staffing levels were not retained in the absence of Elena Di Stefano, Conference & Functions Co-ordinator, who left on maternity leave in late October, 1999.

It was down to an enormous commitment by Ciarn Armour, Acting Conference & Functions Co-ordinator, to not only ensure that the general day to day operations of

the unit maintained its high standards but to also concentrate on much of the Sales and Marketing activities, including the high profile local Wedding Market. Full credit to Ciarn for having the strength and ability to keep the unit focused. Such efforts have played a large role in the overall success of the unit's trading results for this year.

Special thanks must also go to:

- Our trusted chefs led by Michael Armour for their diligence in always providing foods of the highest quality and presentation.
- Our full and part time hospitality floor staff whose relentless pursuit of client satisfaction always receives favourable comments.
- The many staff who work quietly behind the scenes in the areas of cleaning and maintenance.

Whatever challenges await the unit in 2001, the conference and function team will strive to meet all expectations to the highest possible standards.

UniCentre Awards

Each year the UniCentre recognises the efforts of individual campus community members who have enhanced the life of the campus community or, in the case of the Staff Award, provided outstanding customer service.

Voluntary Service Award

Julie Fredericks in recognition of her contribution to the many parts of the University community over the whole of her involvement with the University. The committee noted that Julie had not only been active but also effective in the many areas to which she freely gave of her time and that her contributions were always marked by her "women can do anything" approach to the task at hand.

Julie's considerable time, support and considered input into the UniCentre Board of Management meetings was also recognised.

Staff Award

Cheryl Brooks in recognition of her caring attitude to customers and colleagues alike, her commitment to her work, even in her own time, and her honesty, integrity and reliability. It was noted that UniCentre considers Cheryl to be an exemplary employee.



Cheryl Brooks



Grad Ball 1999 in the University Hall



U N I S H O P



UniShop Staff

Front Row: Miriam Sharrad, Peter Rattenbury, Dolores Zammit, Anne Blythman, Jo Robinson, Natalie Reynolds and Silvana Naumovski

Back Row: Kevin Lothian, Paul Rybak, David Wade, Kerry Robins, Iain Watt, Steve James and Michelle Woods

The major success for the UniShop and Post Office in the year 2000 was the transition to the New Tax System. Staff and management had been preparing for the introduction of the GST since September 1999, which culminated in intensive practical sessions for all staff in the two months prior to June 30. Thanks to our systems officer, Silvana Naumovski, for managing the almost daily changes to our computer system and to the whole retail team for a thorough and successful transition to GST compliance in the Manager's absence.

In the period since, we have collected approximately \$180,000 in GST and given back \$70,000 to students qualifying for the Educational Textbook Subsidy Scheme.

The year 2000 saw the standardisation of our member discount to 12.5%, regardless of method of payment, to end the bias against credit card use and facilitate single pricing on our database for on-line ordering. The UniShop web site was also registered with "Verisign" to enable secure on-line credit card transactions. Hyperlinks were set up between the UniShop's textbook database and the University's subject database, the "online calendar". Students can now research their course and subjects and click straight over to unishop.uow.edu.au to order their required textbooks. Objectives for 2001 include upgrading the look and feel of our web page and on-line ordering from a photo catalogue of our extensive range of University clothing and souvenirs.

Overall turnover for the year fell 6% from a budget of \$4,950,000 to \$4,687,000 with a nett result of \$323,000. This included an adjustment to the commission-only status of course notes gross sales worth \$330,000, a requisite of the GST. UniShop returned \$355,000 in member discounts despite a 12% fall in traffic flow to the shop.

Textbooks still represented 50% of total sales, which was in line with last year at \$2,330,000 and reflected a 5% decline in the quantity sold.

The four week Olympic break in September halved turnover for that month. This, along with the changing trend of students attending campus, compounded the impact on overall performance. However, the UniShop Newsagency continued its excellent results, with a turnover of \$340,000 for the year, representing a 23% increase on 1999 figures.

University clothing and souvenirs grew 15% in sales, with many overseas orders for the new colours and designs.

The separate software shop was absorbed back into the main UniShop as it suffered from reduced traffic flow. The UniCentre Enquiries Counter was relocated from outside the University Hall and integrated into the UniShop customer service centre. This facilitated longer opening hours to meet the needs of part-time students for UniCentre services.

The bookshop hosted several well attended book launches and author signings through the guidance of Anne Blythman. Authors from our campus included Lesley Head, Gordon Waitt Anne Young, Warwick Funnell, Charles Harvie and Tran Van Hoa. Also on campus were Richard Harland, Peter Knox and Wendy McCarthy.

Off-campus promotions included events with Bryce Courtenay and Anne Deveson. Throughout the year, the children's newsletter was mailed to 120 schools in the Illawarra and a program commenced with the University Library of monthly UniShop donations of novels for their "easy reading" section.



Warwick Funnell (seated) launches his book "Government by Fiat" at the UniShop



*Finance Manager,
Joanne Sutherland*

The Finance Office faced many challenges in 2000 with the opening of the new Food Court, introduction of GST and the implementation of a new finance system.

The opening of four new outlets in the Food Hall necessitated extensive work in relation to account code creation, changes to the payroll costing system, weekly information gathering and monthly reports.

The smooth implementation of Finance One, the new finance system, certainly would not have been achieved with out the dedication and effort of the Finance staff.

The GST was successfully adopted, with the great assistance of the new finance system, resulting in accounting for the GST not being as burdensome as anticipated.

During 2000, the Payroll System was totally reviewed and, where necessary, some changes were made to ensure that all leave accruals, costing details and personnel details were captured and calculated accurately. The payroll system was also reviewed relative to superannuation and other benefits, to take advantage of electronically submitting these details.

During 2001, Finance One will be developed further and will also be integrated with other UniCentre systems.

UniCentre Personnel met numerous challenges in 2000 with new staffing requirements throughout the organisation, including the appointment of a Children's Services Manager. As well as managing permanent appointments, this year saw a significant increase in the number of University students hired on a casual basis in both catering and student administration positions. The aim was to give as many students as possible the opportunity to supplement their income while studying at the University of Wollongong.

Ann Eady moved to the Personnel Unit mid-year, joining Annette Cooper and Kathy Fitzsimmons. The three personnel staff have completed 52 years of service for UniCentre between them, operating in many previous roles from customer service to finance and payroll and now using their expertise in personnel roles.

With responsibility for Workers' Compensation and Rehabilitation, Personnel is pleased to report a reduction in the incidence of work place accidents in a year that saw continued training and the implementation of new OH&S induction programs for all employees.

Staff attendance in training projects was high and work on a new database to collate and report training information is drawing to a close. Short-term training throughout the

year focussed mainly on computer skills, OH&S courses, Responsible Service of Alcohol accreditation, and the implementation of the GST.

Twenty-one UniCentre staff also received assistance with long term study programs at TAFE or University since the introduction of UniCentre's External Training Policy. Enrolments were approved for courses as varied as Commercial Cookery and Accounting to Information Technology and Child Care Certificates. Kathy Fitzsimmons recently completed five years of part time study, under the assistance scheme, graduating with a degree of Bachelor of Science in Psychology and Management.

As with each new year, there has been a need to keep up with ever-changing legislation. While previously achieving best practice awards for the UniCentre Affirmative Action Program, complying with the new Equal Opportunity for Women in the Workplace Act has brought added responsibilities for UniCentre.

In line with increased flexibility in developing and reporting on conditions in the work place, UniCentre Staff were surveyed in October 2000 to help promote an harassment free workplace and target specific areas for improvement. Feedback from the survey indicates that UniCentre staff are generally content with employment conditions, training and communication at UniCentre, and familiarity with EEO principles and appropriate work practices is high. However, there is still room for improvement which is being addressed through projects such as increased training, preparation of a new edition of the anti-sexual harassment policy, and a more user friendly grievance resolution procedures policy. All these projects, currently under review, should come into effect in the new year.

The Finance and Personnel Units both look forward to the challenges of 2001.



*Personnel Office Staff, Ann Eady, Kathy Fitzsimmons
and Annette Cooper*



CLUBS & SOCIETIES



Clubs and Societies Officer, Adene Rigley

Club activities started during Orientation Week, with over 30 clubs enticing new enrolling students to join by holding stalls and activities on the Duck Pond Lawn. The day proved to be a fun, carnival type atmosphere, welcoming new students to the University. The Duck Pond Dash was also held this day, organised by ECU, and is becoming a regular major attraction of the Clubs Day.

Some clubs were involved again this year as part of the UniCentre Garden Party, including the Juggling Club, Firedancers and First Aid Society. These clubs, along with the Medieval Society, were also involved in other events off campus taking the University clubs out to the local community. The Medieval Club continued to support charity organisations like the Cancer Carers, by providing a display at their fundraising event. The Sri Chinmoy Meditation Society ran free meditation classes again this year with the local community invited to attend along with students and staff taking part in the workshops.

International Night was held in May, with 10 international student groups participating to make the night a success. This year, the winner of the DJ competition, Theo Zafiroopoulos was MC and DJ, with the students enjoying a late night in the UniBar. The dancing, singing and performances by the many different groups proved popular with both international and domestic students.

Many of the international student clubs celebrated their national and significant days with events. The Thai students celebrated the Songkran Festival, the Taiwanese celebrated the Dragon Boat Festival, and the Indian students celebrated Indian Independence Day. These are just a few of the many activities that bring a colourful international flavour to the campus.

Many international clubs visit local tourist attractions on social outings. This year, some students participated in trips away to the Blue Mountains, Canberra, Snowy Mountain area, Nowra Animal Park and various other local attractions.

Special thanks go to Jesse Mitchell who assists the clubs with web pages on a voluntary basis. Over half of the clubs now have web pages. Jesse has also redesigned the Clubs home page, to brighten up the site and make it easier for students, and potential students, to use and to find information about clubs.

The University of Wollongong was well represented in a number of areas by student clubs. The Medieval Society went to Tasmania for the Australian Intersociety Medieval War Games coming a close second to Sydney University. Representatives from the Guild attended an intersociety convention, winning the role-playing and tabletop games section of the competition.

Clubs are making use of the facilities provided to them, including the Club Space, being used for meetings and small events. The BBQs are experiencing increasing use, due to easier access for clubs. Food is an area that is always popular, particularly with international student groups. Towards the end of the year, social events including dances, cruises are farewell dinners were popular with clubs.

UniCentre Cultural Competitions

Again this year, with the generous assistance from the Creative Arts Department, the award was presented and hung in Blue Tac, one of the Creative Arts galleries. This year, close to 50 entries were received in three categories with the winners, listed below, going on to represent the University of Wollongong at the National Tertiary Art Prize, which was held at UWS Nepean. Congratulations to Maria Sirpis on being runner-up in the Photography section of this prestigious competition. The winners were:

10th Annual Acquisitive Art Award

2D

1st	Amanda Hollis	Imaginary Light
Runner Up	Ruth Cronk	The Gathering
Commended	Amanda Hollis	Imagining
Commended	Kerry Braithwaite	The Steelworks

3D

1st	Phillip Constantine	Pale Horse
Runner Up	Aaron Seeto	Stills from "The Killer" (00:18:36")

Photography

1st	Maria Sirpis	Chrysalis
Runner Up	Kerrie Braithwaite	Untitled

4th Annual Poetry Competition

Readings were held in Sal Paradise on Wednesday 30 August, with 10 finalists from over 80 entries, reading their works. The winners were:

1st	Maxine Beneba Clarke	Pining
2nd	Annie Fenn	Mother Tongue
3rd	Jo Clay	Somewhere in Nevada

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ACCOMMODATION OFFICE & JOB SHOP

This service was pleased to welcome two new staff members, Kim Waters and Jamie Gass, to the office team and also to report that the year proved to be another successful one for the Accommodation Office and Job Shop.

Our team, also consisting of Libby Smith, Tania Cartmill, and Alexis Clarke (all students of the University) has continued to provide a much-needed service to students and staff at the University seeking accommodation and casual employment.

The service has seen the support from businesses and schools in the Wollongong area increase during the year due to a number of initiatives undertaken to increase the profile of the office and the services it provides. A number of mailouts were conducted to a wider variety of businesses, and also to primary and high schools, to increase the number of jobs available for students. A variety of positions were advertised, ranging from tutoring, translating, web site management, driving instruction, security work and sales positions.

The Sydney Olympics provided students of Wollongong University with a large number of job opportunities. It started with distributing 3,500 application forms for several recruitment agencies. The Job Shop was able to assist both students and Olympic employers by organising and booking interviews on campus, which proved extremely successful with an estimated 1,500 students gaining employment for the spring break.

The service provided by the Accommodation Office and Job Shop maintains its excellent reputation throughout the University community for delivering advice and information on accommodation and employment in a friendly and professional manner.

Opening four days a week throughout the University session and the University breaks, the Services's opening hours are extended to accommodate the busier months of January, February and March.

Additional services provided by the Accommodation Office and Job Shop in fulfilling its role as a student service include:

- a courtesy telephone for students to make calls regarding accommodation and casual employment.
- information regarding temporary accommodation in the Illawarra.
- information regarding on-campus accommodation.
- information regarding students' rights and responsibilities as tenants.
- bus/train timetables – a Transport and Car Pooling Information Board
- maps of the local area.
- assistance with telephone and electricity connection.



Tania Cartmill assists students with a JobShop enquiry

Annual Figures

Private Accommodation Listings provided:	7,093
Share accommodation advertisements received:	442
Rental accommodation advertisements received	204
(Real Estate listings are also advertised and updated weekly from 18 local Real Estate Agents)	
Job Shop advertisements/positions:	205
Individual positions available:	324
Olympic jobs positions filled:	1,500

The Accommodation Office and Job Shop has experienced a productive and enjoyable year and looks forward to building on its success in the year 2001.

UniCentre Cultural Competitions

(cont from Page 19)

DJ Competition

The DJ competition held on Wednesday 10 May proved to be a very popular event, with 10 entrants. The winner of the Wollongong event, Theo Zafiropoulos, went on to represent the University at UTS in the state final.

1st	DJ T Maestro, Theo Zafiropoulos
2nd	DJ Reson8, Michael Hindle
3rd	Synteq, Martin Matewski

Talent Quest

This year, the Talent Quest was held on Wednesday October 18 outside the UniShop due to the UniBar demolition. As support, the Swing Three Jazz band provided backing music for the event, and, from six entrants, the winners were:

1st	Michael Bond	singer/guitarist
2nd	Kirsten McQueen	singer
2nd	Lakshal	singer/guitarist

(cont Page 23)



FOOD SERVICES

The consolidation of UniCentre Food Services during the year was the culmination of a two year restructure of food styles, facilities and staff. Food consultants OCC, under Seamus O'Brien, formally completed this process on 30 April 2000. The resultant operations provided an expanded range of food styles in varying price bands as well as a cost efficient and flexible combination of food outlets. Added to this, is a new and improved costing and point of sale IT system.

The outsourcing of the restaurant Food ReThought in the McKinnon building to private caterers Wendy King and Glen Gatland in 1998, continued to be a major success story for the campus by providing unique fine dining year round. A specialty Coffee Cart was added to services through the year. Privately leased by Oodi Avidar, this operation, located in the courtyard in the northern end of campus, proved very popular with staff and students alike

Sal Paradise, the deli style café in the IT arcade, provides campus with a year round quality specialty service whilst continuing to be a viable UniCentre operation. Keira Buffet, in the McKinnon building, under the direction Angelo Gaudiosi is a 2000 success story. With a sales growth of a mammoth 36%, Keira Buffet is the largest contributor to the financial viability of UniCentre Food Services.

UniBar Food, although closed due to the UniBar redevelopment project in early September, provided the campus community with high quality, low priced fast food. This operation experienced substantial sales growth over the year, which will form the basis for expansion in the new UniBar Entertainment wing to be completed during Autumn session 2001.

February saw the completion of the new Food Court. The flexibility of the four separate food outlets, compared to the preceding large cafeteria, has resulted in operational efficiencies, particularly in labour cost reduction, through the capacity to manipulate opening times with minimum labour.



Above: Cheryl Brooks and Leighanne Cutajar serve a customer at Sal Paradise

The new outlets are:

Bamboo Fiction: Noodle and sushi bar with a wide range of authentic Asian soups, noodles and stir-frys.

Engine Room: Great traditional Australian burgers with fried onions and all the requisite salad and beetroot, and chicken caesar burgers. Fresh hand-cut chips partnered with the freshest local seasonal fish fillets cooked in sun-flower and canola oils.

Olive Rumba: Wood fire gourmet and traditional pizza by the slice, Turkish Halal Pide, Greek, Caesar and Turkish salads. Mediterranean peasant food cooked in the traditional manner.

Fuel Silo: Fruits and salads, create-your-own rolls and sandwiches from the self-serve deli selection, bakery items and vast range of gourmet take-away meals ready to heat and serve.

Vending was further expanded over the campus during the year with juice, drinks, snacks and coffee nearly doubling the previous year's income.

UniCentre Food Services success in 2000 was centred around the dedicated and enthusiastic efforts of the strong team of unit managers and supervisors: Michael Armour, Jason Gallagher, Karen Zaini, Sharon Tywford, Marie Armstrong, Martin Carling, Peter Stapleton, Angelo Gaudiosi and their various staff.



Above: Apprentice Chefs, Rachel Murty and Krishana Davey

Statistics

	2000	1999	1998
Annual UniCentre Subscription Fee	\$200.20	\$177	\$174
UniCentre Life Members	3,539	3,421	3,296
Student Members	13,067	12,900	12,865
University Staff Members	1,552	1,508	1,492
UniCentre Staff	267	237	227



*Entertainment Manager,
Don Beale*

Welcome to the Entertainment review of Y2K, which commenced with a fantastic cultural event in Orientation Week. The UniCentre proudly presented the Sydney Symphony Orchestra (SSO), featuring solo artist Caroline O'Connor, playing a tribute to the music of Leonard Bernstein's *New York*. The University Hall played host to the wonderful

sounds of a one hundred piece orchestra, and the exquisite tones of Caroline O'Connor. With a sell out crowd in attendance, this event was certainly one to remember.

As the SSO was performing in the University Hall, the SRC welcomed first year students to the UniBar. This traditional welcome night once again proved very popular with Adelaide band Ruby Fruit Jungle performing on the UniBar stage, supported by two local groups. This night was a great way for first year students to experience the friendly vibes of the UniBar.

The sell out Y2K Garden Party was once again a huge success. Popularity for this night demonstrated through an extra 200 tickets selling out at the door in the first hour. With diversity as a key element to the success of previous Garden Parties, this formula was retained for the Y2K Garden Party. Laughter filled the Food Court with a troupe of comedians. Headlining for the night was Peter Burner, who brought the house down with his stylish humor. The ever-popular Masseurs, Henna Tattooist and Tarot Card readers did their thing in the Mind & Body marquee. Acoustic performers also added to the atmosphere in the marquee throughout the night. The Retro Roadshow had



Sonic Animation

A number of other special activities proved very popular throughout the year. This year's campus band competition was a hotly contested event with over 30 bands vying for the chance to represent the University of Wollongong at the campus band state final at Newcastle



Royal Crown Review

University. Although Wollongong was very unlucky not to win, the guys from Graviton were very impressive and gracefully accepted second place.

The student oriented annual UniCentre Art Award, Poetry competition, Talent Quest, Comedy Comp and the DJ Competition all proved very successful. Wollongong featured in the National Tertiary Art Prize, with Maria Sirpis taking out runner up in the 4D (photography) category. The DJ Competition in its second year was also popular with students.

Once again the International Students Night, which was held on Wednesday nights in the UniBar, was very successful with ten different International clubs presenting various aspects of their diverse culture to entertain a capacity crowd at the UniBar. Thursday Market Days on the Duck Pond Lawn where also a favourite with overseas students, not only shopping for a bargain to send home, but also setting up market stalls to supplement their income.

Cultural activities featured throughout Y2K with a number of quality performances. Touring around Australia, were The Kusun Ensemble from Acora Ohana, West Africa, performing their unique style of indigenous music with traditional dancing on the Duck Pond Lawn. Later that evening, the Ensemble held dance and drum workshops for an excellent turnout of over fifty students, staff and general public.

Cultural diversity was also a prominent factor in presenting performers in the UniBar on Wednesday nights. The Acoustic Expression Sessions were very popular with students and staff. Ranging from Fourplay (String Quartet) to the farewell concert of Tiddas, supported by the legendary Jimmy Little. These concerts were coordinated with UniMovies with the featured artist programmed to perform at the start of the movie's intermission, giving movie-goers the choice of live entertainment or the second feature film.

Thursday nights in the UniBar continued to be the night for students to experience a varied style of music, with a number of Australian and International bands performing on the UniBar stage. Big name acts such as Alex Lloyd, The Louisville Sluggers, The Porkers, Sunk Loto, 28 Days, Sprung Monkey (U.S.A), Royal Crown Review (U.S.A), Lunachicks (U.S.A) and Mac Pelican (Japan) were just a few of the bands that graced the UniBar stage in 2000.

Keeping with the ever-changing trends in music, UniCentre commenced a season of Friday night dance events, titled Nine Hertz. These nights featured the best DJs and electronic dance bands in Australia, such as Friendly, Pocket, Infusion and MC Tray. Apart from the sellout night with Sonicanimation on the last scheduled night of Nine Hertz Dance, these nights attracted disappointing crowds.

The UniCentre presented two All Ages Concerts in the University Hall throughout the year. The Whitlams performed to a near sellout audience in term one, with Killing Heidi also performing to a near sellout concert in term two. Both were heavily promoted to the campus community and to the general public.

The Entertainment team eagerly await the completion of the new UniBar in early 2001, and look forward to presenting high quality, cutting edge, relevant entertainment in the new \$3Million UniBar. Thanks to the people behind the scenes that make the Entertainment Unit a student and staff friendly environment – Adene Rigley, Fran Walder, Trish Cooney and the crew from the UniBar, Wayne Brown, Dave Rosta, and all the student workforce.



Louisville Sluggers



The Whitlams



Michael Bond, winner of the Talent Quest



Pyrexia



World Champion Wrestling in the Uni Hall

UniCentre Cultural Competitions

(cont from Page 20)

Comedy Competition

The Comedy Competition was held at the UniBar on Wednesday 2 August with Equal 1st place going to Simon Nutt and Vanessa Badham.



"If only these walls could talk."

As the end of the century draws near, the UniBar has become the social hub of the University of Wollongong. Relocated at the end of 1988 to its present location, it was previously the Campus Bar (located upstairs next to the Bistro Gallery), a very small operation out of the general flow of student traffic.

With the relocation of the UniBar downstairs, a legend was born and a decade of memories was created. Activities that were inaugurated in the Bar are, to this day, still enjoyed by another generation of students who have experienced the unforgettably friendly UniBar vibes.

The UniCentre is now looking to the new millennium, and is at the planning stage of redeveloping the UniBar and the Northern Wing for the next generation of students to also create a lifetime of friendships and memories.

The success of the UniBar is mainly due to the dedicated hard working and friendly bar staff. Wayne Brown, Dave Rosta, Jo Morton (who left this year to pursue a career in computer graphic design) and a small platoon of casual student work force over the past decade have made the UniBar a memorable experience for all students and staff of the University of Wollongong.

Thanks are extended to the previous employees of the UniBar: Rob Reynolds, Margaret Hives and Lynn Costello who have all gone to the outside working world. Due to their inspiration and hard work, and that of Wayne and David, the UniBar will continue to cater to the needs of the campus community well into the new year and the new century.



Dave Rosta and Wayne Brown



UniBar patrons



African Dancers

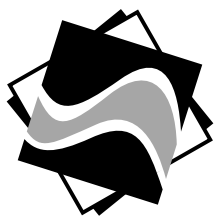


Amanda Hollis and her winning entry in the 2D Section of the Acquisitive Art Award, "Imaginary Light"

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2000

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- 3 Profit and Loss Account
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WOLLONGONG

UniCentre

LIMITED ACN 081 114 089

A U D I T O R S ' R E P O R T



BOX 12 GPO
SYDNEY NSW 2001

INDEPENDENT AUDIT REPORT

WOLLONGONG UNICENTRE LIMITED

To Members of the New South Wales Parliament and Members of Wollongong UniCentre Limited

Scope

I have audited the accounts of Wollongong UniCentre Limited for the financial year ended 31 December 2000. The company's directors are responsible for the financial report consisting of the profit and loss account, balance sheet, statement of cash flows and accompanying notes, and the directors' declaration, and the information contained therein. My responsibility is to express an opinion on the financial report to Members of the New South Wales Parliament and members of the company based on my audit as required by sections 34 and 41C(1) of the *Public Finance and Audit Act 1983* (the Act) and the Corporations Law.

My audit has been conducted in accordance with Australian Auditing Standards and statutory requirements to provide reasonable assurance whether the financial report is free of material misstatement. My procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates.

These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements and statutory requirements, in Australia, so as to present a view which is consistent with my understanding of the company's financial position, and performance as represented by the results of its operations and its cash flows.

The audit opinion expressed in this report has been formed on the above basis.

Audit Opinion

In my opinion, the financial report of Wollongong UniCentre Limited complies with section 41B of the Act, and is in accordance with:

- (a) the Corporations Law, including:
 - (i) giving a true and fair view of the company's financial position as at 31 December 2000 and of its performance for the year ended on that date; and
 - (ii) complying with Accounting Standards and the Corporations Regulations; and
- (b) other mandatory professional reporting requirements.

A handwritten signature in black ink, appearing to read 'A T Whitfield'.

A T WHITFIELD
DEPUTY AUDITOR-GENERAL

SYDNEY
28 March 2001



WOLLONGONG UNICENTRE LIMITED (ACN 081 114 089)

DIRECTORS' DECLARATION

In the opinion of the directors of Wollongong UniCentre Limited ("the Company"):

1. the financial statements and notes, set out on pages 3 to 27, are in accordance with the Corporations Law, including:
 - (a) giving a true and fair view of the financial position of the Company as at 31 December 2000 and of its performance, as represented by the results of its operations and its cash flows, for the year ended on that date; and
 - (b) complying with Accounting Standards and the Corporations Regulations; and
2. there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Dated at Wollongong this 27th day of March, 2001.

Signed in accordance with a resolution of the directors.

D Rome
Executive Chair

N Pennington
Director and General Manager

CERTIFICATE UNDER SECTION 41c(1c) OF THE PUBLIC FINANCE AND AUDIT ACT, 1983, FOR THE YEAR ENDED 31 DECEMBER 2000

Pursuant to the requirements of the Public Finance and Audit Act, 1983, we declare that in our opinion:

1. The accompanying financial statements present a true and fair view of the financial position of the Company as at 31 December 2000 and transactions for the period then ended.
2. The statements have been prepared in accordance with the provisions of the Public Finance and Audit Act, 1983, the Public Finance and Audit (General) Regulations 2000, Urgent Issues Group Consensus Views and applicable accounting standards.

Further, we are not aware of any circumstances which would render any particulars included in the financial statements to be misleading or inaccurate.

Dated at Wollongong this 27th day of March, 2001.

Signed in accordance with a resolution of the directors.

D Rome
Executive Chair

N Pennington
Director and General Manager



P R O F I T A N D L O S S S T A T E M E N T

FOR THE YEAR ENDED 31 DECEMBER 2000

WOLLONGONG UNICENTRE LIMITED

	Note	2000 \$	1999 \$
Revenue	2	<u>12,846,468</u>	<u>12,829,906</u>
Operating profit before income tax and abnormal items	2,3	231,948	425,215
Abnormal Items	4	<u>(66,075)</u>	<u>(64,540)</u>
Operating profit and abnormal items before income tax		165,873	360,675
Income tax attributable to operating profit and abnormal items	1(j)	<u>—</u>	<u>—</u>
Operating profit and abnormal items after income tax		165,873	360,675
Retained profits at the beginning of the financial year		<u>4,403,700</u>	<u>4,043,025</u>
Retained profits at the end of the financial year		<u>4,569,573</u>	<u>4,403,700</u>

The profit and loss account is to be read in conjunction with the notes to, and forming part of, the financial statements set out on pages 6 to 27.



B A L A N C E S H E E T

AS AT 31 DECEMBER 2000

WOLLONGONG UNICENTRE LIMITED

	Note	2000 \$	1999 \$
Current Assets			
Cash	6	327,492	522,305
Receivables	7	183,053	185,008
Inventories	8	1,535,932	1,655,210
Occupancy Contribution	9	153,002	153,002
Other	10	96,397	73,114
Total Current Assets		<u>2,295,876</u>	<u>2,588,639</u>
Non-Current Assets			
Property, Plant & Equipment	11	2,850,691	2,015,100
Intangibles	12	-	10,300
Occupancy Contribution	9	3,968,857	4,121,860
Total Non-Current Assets		<u>6,819,548</u>	<u>6,147,260</u>
Total Assets		<u>9,115,424</u>	<u>8,735,899</u>
Current Liabilities			
Accounts Payable	13	1,516,916	1,341,150
Borrowings	14	348,000	518,000
Other	15	59,352	116,307
Provisions	17	387,617	408,205
Total Current Liabilities		<u>2,311,885</u>	<u>2,383,662</u>
Non-Current Liabilities			
Borrowings	14	1,747,500	1,595,500
Provisions	17	486,466	353,037
Total Non-Current Liabilities		<u>2,233,966</u>	<u>1,948,537</u>
Total Liabilities		<u>4,545,851</u>	<u>4,332,199</u>
Net Assets		<u>4,569,573</u>	<u>4,403,700</u>
Accumulated Funds			
Reserves		-	-
Retained Profits		4,569,573	4,403,700
Total Accumulated Funds		<u>4,569,573</u>	<u>4,403,700</u>

The balance sheet is to be read in conjunction with the notes to, and forming part of, the financial statements set out on pages 6 to 27.



STATEMENT OF CASH FLOWS

FOR THE YEAR 31 DECEMBER 2000

WOLLONGONG UNICENTRE LIMITED

	Note	2000	1999
		\$	\$
Cash Flows From Operating Activities			
Cash receipts in the course of operations		12,655,924	12,817,856
Cash payments in the course of operations		(11,554,290)	(12,042,647)
Interest received		91,947	64,611
Interest paid		(146,122)	(149,253)
Net cash provided by operating activities	22(ii)	<u>1,047,459</u>	<u>690,567</u>
Cash Flows from Investing Activities			
Payments for property, plant and equipment		(1,233,317)	(576,714)
Proceeds from sale of non-current assets		9,045	51,472
Net cash used in investing activities		<u>(1,224,272)</u>	<u>(525,242)</u>
Cash Flows from Financing Activities			
Repayments of borrowings		(18,000)	(518,000)
Net cash used in financing activities		<u>(18,000)</u>	<u>(518,000)</u>
Net increase/(decrease) in cash held		(194,813)	(352,675)
Cash at the beginning of the financial year	22(i)	<u>522,305</u>	<u>874,980</u>
Cash at the end of the financial year	22(i)	<u><u>327,492</u></u>	<u><u>522,305</u></u>

The statement of cash flows is to be read in conjunction with the notes to, and forming part of, the financial statements set out on pages 6 to 27.



NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2000

WOLLONGONG UNICENTRE LIMITED

1 Statement of Significant Accounting Policies

The significant policies which have been adopted in the preparation of this financial report are:

(a) Basis of preparation

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards, the Public Finance and Audit Act 1983, the Public Finance and Audit (General) Regulation 2000, Urgent Issues Group Consensus Views, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Law. It has been prepared on the basis of historical costs and, except where stated, does not take into account changing money values or current valuations of non-current assets. These accounting policies have been consistently applied and, except where stated, are consistent with those of the previous year.

(b) Non-Current Assets

The carrying amounts of non-current assets are reviewed at least annually to determine whether they are in excess of their recoverable amount. If the carrying amount of a non-current asset exceeds the recoverable amount, the asset is written down to the lower amount. In assessing recoverable amounts the relevant cash flows have not been discounted to their present value.

(c) Property, Plant and Equipment

(i) The Company from time to time contributes to the cost of construction of buildings, their improvements and landscaping on land over which it has no security or tenure. Until 1997, except where such items had been revalued, they were disclosed at their cost to the Company, not at their total cost, as contributions from the University of Wollongong were not brought to account. The capitalised expenditures were written off over their expected useful lives.

From 1 January 1997, a different accounting treatment was adopted for contributions to the cost of construction of buildings occupied by the Company.

The Company's contributions to buildings owned by the University are now accounted for in the Balance Sheet as Occupancy Contribution, pursuant to an agreement reached with the University of Wollongong.

Occupancy contribution to 31 December 1997 has been amortised at the University's nominated rate of 3.33% per annum, based on an assessment by independent valuers of the buildings' expected useful life at 31 December 1996. Refer Notes 9 and 11.

Occupancy contributions during 2000 and 1999 have been valued at cost, and are amortised at 2.5% per annum; reflecting the University's expectations of the useful life of 40 years of the building.

The accounting treatment of building improvements is unchanged from previous years.

(ii) Items of plant and equipment are depreciated using the straight line method over their estimated useful lives. The depreciation rates used for each class of asset are as follows:

- Leasehold improvements	2.5%
- Plant & equipment	10% - 33%

(iii) Items of plant and equipment less than \$5,000 are expensed in the year of acquisition.



1 Statement of Significant Accounting Policies (continued)

(d) Inventories

Stock has been valued at the lower of cost and net realisable value. Cost is based on the first-in first-out principle and includes expenditure incurred in acquiring the stock and bringing it to the existing condition and location.

These bases of valuation are consistent with those of previous years.

(e) Members' Fees

Members' fees are brought to account in the year to which the fees relate, and not necessarily the year in which the University of Wollongong or Illawarra Technology Corporation Ltd, which collect those fees on behalf of the Company, remit them to the Company.

Entrance fees are included in members' fees.

(f) Children's Services Grants & Fees

Grants received are recognised in the period to which they relate.

Fee revenue is recognised when the fee, in respect of services provided, is receivable.

(g) Interest Income

Interest income is brought to account on an accrual basis.

(h) Employee Entitlements

Annual leave

The provision for annual leave represents the amount which the Company has a present obligation to pay resulting from employees' services provided up to the balance date. The provision has been calculated at undiscounted amounts based on current wage and salary rates and includes related on-costs.

Long service leave

The provision for employee entitlements to long service leave represents the present value of the estimated future cash outflows to be made by the Company resulting from employees' services provided up to the balance date.

Provisions for employee entitlements which are not expected to be settled within twelve months are discounted using the rates attaching to national government securities at balance date, which most closely match the terms of maturity of the related liabilities.

In determining the liability for employee entitlements, consideration has been given to future increases in wage and salary rates, and the Company's experience with staff departures. Related on-costs have also been included in the liability.

Superannuation Fund

Contributions to employee superannuation funds are charged against income as incurred. The Company is under no legal obligation to make up any shortfall in the funds assets to meet payments due to employees.

(i) Catering Overheads

The Company has allocated catering overheads against the retail outlets that have utilised these overheads, based on their percentage of total catering sales.



1 Statement of Significant Accounting Policies (continued)

(j) Taxation

The operations of the Company are exempt from income tax under Section 50-5 of the Income Tax Assessment Act (1997).

The operations of the Company are exempt from payroll tax under Sections 10.1(k) and 10.2 of the Payroll Tax Act 1971.

(k) Receivables and Accounts Payable

Trade accounts receivable generally settled within 90 days are carried at amounts due. A provision is raised for any doubtful debts based on a review of all outstanding amounts at balance date. Bad debts are written off in the period in which they are identified.

Trade accounts payable, including accruals not yet billed, are recognised when the Company becomes obliged to make future payments as a result of a purchase of assets, goods or services. Trade accounts payable are generally settled in 30 days.

(l) Bank and other loans

Bank and other loans are carried on the Balance Sheet at their principal amount, subject to set-off arrangements. Interest expense is accrued at the contracted rates and included in Accounts Payable.

(m) Goods and services tax

Revenues, expense and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST is not recoverable from the Australian Tax Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the balance sheet.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

	Note	2000 \$	1999 \$
2 Revenue			
Revenue from Operating Activities			
Sales revenue			
Related parties		339,555	750,691
Trading Income		9,386,026	9,196,916
Members' fees			
Paid by related parties		2,246,910	2,137,559
Other		1,688	2,256
Other revenue:			
Grants received			
Related parties		215,000	204,500
Other		40,483	42,603
Rental income			
Related parties		103,138	64,326
Other		246,362	169,102
Other - Commissions, Vending Machines, etc.		125,477	145,869
Related Parties - Commission		40,837	
Interest received		91,947	64,611
Revenue from outside Operating Activities			
Gross proceeds from the sale of property , plant & equipment		9,045	51,473
		<u>12,846,468</u>	<u>12,829,906</u>
3 Operating Profit			
Operating profit before abnormal items has been arrived at after charging the following items:			
Amounts set aside to provisions for employee entitlements		342,889	319,912
Provision for doubtful debts		3,244	-
Bad debts		1,508	1,226
Interest paid or due and payable			
Related parties		40,000	40,000
Other		92,131	87,696
Lease rental expense - operating leases		79,714	41,240
Depreciation of property, plant and equipment	11	337,687	269,552
Amortisation of intangibles	12	10,300	10,300
Amortisation of occupancy contribution	9	153,002	153,002
Sales of Non-Current Assets			
Profit/(loss) on disposal of property, plant and equipment		166	3,159



NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS (Continued)

	2000	1999
	\$	\$
4 Abnormal Items		
(a) Abnormal Expense Items:		
Wages Expenses - GST Implementation/Stocktakes, etc	19,067	-
Northern Wing Development - UniBar Write-offs	47,008	-
Voluntary Redundancies - as a result of rationalisation in the catering area	-	64,540
	<u>66,075</u>	<u>64,540</u>
5 Auditors' Remuneration		
Amounts received or due and receivable by the Auditors for audit services	21,285	18,600
Amounts received or due and receivable by the Auditors for other services	250	250
Total auditors' remuneration	<u>21,535</u>	<u>18,850</u>
6 Cash		
Cash at bank	299,292	505
Cash on hand	28,200	21,800
Cash on deposit	-	500,000
	<u>327,492</u>	<u>522,305</u>
7 Receivables		
Debtors	191,053	193,008
Less: Provision for doubtful debts	(8,000)	(8,000)
	<u>183,053</u>	<u>185,008</u>
8 Inventories - at cost		
Stock - catering	45,209	33,107
- bar	11,802	16,594
- books/retail/newsagency/software	1,436,729	1,550,869
- post office	42,192	54,640
	<u>1,535,932</u>	<u>1,655,210</u>

	Note	2000	1999
		\$	\$
9 Occupancy Contribution	1(c)(i)		
Current – Building 11		120,960	120,960
Current – IT Arcade		12,500	12,500
Current – Children's Services Centre		<u>19,542</u>	<u>19,542</u>
		<u>153,002</u>	<u>153,002</u>
Non Current – Building 11		3,511,469	3,511,469
Non Current – IT Arcade		487,500	487,500
Non Current – Children's Services Centre		<u>567,314</u>	<u>567,314</u>
		4,566,283	4,566,283
Occupancy Contribution Total		4,719,285	4,719,285
Less accumulated amortisation		<u>(597,426)</u>	<u>(444,423)</u>
Total occupancy contribution		<u>4,121,859</u>	<u>4,274,862</u>
Total Occupancy Contribution – as reported in the Balance Sheet :			
Current Assets		153,002	153,002
Non-Current Assets		<u>3,968,857</u>	<u>4,121,860</u>
		<u>4,121,859</u>	<u>4,274,862</u>

Occupancy contribution was transferred from the unincorporated entity, Wollongong UniCentre, to the Company on incorporation. The assets were taken up at cost, along with the associated accumulated amortisation.

Occupancy contributions in 2000 and 1999 have been valued at cost and are amortised at 2.5% per annum, reflecting the University's expectations of the useful life of the buildings to which contributions were made in 1998. The rate of 3.33% has been used for contributions made in earlier years.

10 Other

Accrued Income	49,872	23,802
Prepayments	<u>46,525</u>	<u>49,312</u>
	<u>96,397</u>	<u>73,114</u>

11 Property, Plant & Equipment

Building improvements - at cost	126,099	159,088
Accumulated depreciation	<u>(116,032)</u>	<u>(125,496)</u>
	<u>10,067</u>	<u>33,592</u>
Uni Bar - at cost	-	168,692
Accumulated depreciation	<u>-</u>	<u>(168,692)</u>
	<u>-</u>	<u>-</u>
Bistro improvements - at cost	155,393	155,393
Accumulated depreciation	<u>(155,393)</u>	<u>(155,393)</u>
	<u>-</u>	<u>-</u>



NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS (Continued)

	2000	1999
	\$	\$
11 Property, Plant & Equipment (continued)		
Plant and equipment - at cost	564,070	694,599
Accumulated depreciation	(271,094)	(344,378)
	<u>292,976</u>	<u>350,221</u>
Furniture and fittings - at cost	37,876	88,865
Accumulated depreciation	(35,145)	(75,678)
	<u>2,731</u>	<u>13,187</u>
Motor vehicles - at cost	15,230	15,230
Accumulated depreciation	(14,311)	(11,265)
	<u>919</u>	<u>3,965</u>
Computer equipment - at cost	11,900	34,305
Accumulated depreciation	(3,458)	(30,237)
	<u>8,442</u>	<u>4,068</u>
Uni Shop computer & equipment - at cost	110,713	120,344
Accumulated depreciation	(103,737)	(107,051)
	<u>6,976</u>	<u>13,293</u>
Keiraview equipment	101,573	101,573
Accumulated depreciation	(69,172)	(59,015)
	<u>32,401</u>	<u>42,558</u>
University Hall completion/kitchen renovation	911,252	911,252
Accumulated depreciation	(496,522)	(405,397)
	<u>414,730</u>	<u>505,855</u>
Keiraview Kitchens	263,000	263,000
Accumulated depreciation	(157,800)	(131,500)
	<u>105,200</u>	<u>131,500</u>
Children's Services improvements - at cost	62,723	62,723
Accumulated depreciation	(15,085)	(8,813)
	<u>47,638</u>	<u>53,910</u>
IT Arcade internal fit out at cost	474,595	474,595
Accumulated depreciation	(120,040)	(72,580)
	<u>354,555</u>	<u>402,015</u>
SRC Offices fitout at cost	65,135	65,135
Accumulated depreciation	(15,187)	(8,673)
	<u>49,948</u>	<u>56,462</u>
Food Hall Project	889,003	404,474
Accumulated Depreciation	(82,841)	-
	<u>806,162</u>	<u>404,474</u>
Construction in progress	<u>717,946</u>	-
Total Property, Plant & Equipment		
- at net book value	<u><u>2,850,691</u></u>	<u><u>2,015,100</u></u>

	2000	1999
12 Intangibles	\$	\$
Goodwill - newsagency	103,000	103,000
Accumulated amortisation	<u>(103,000)</u>	<u>(92,700)</u>
	<u> -</u>	<u>10,300</u>
13 Accounts Payable		
Sundry creditors	1,204,014	1,034,495
Accrued charges	<u>312,902</u>	<u>306,655</u>
	<u>1,516,916</u>	<u>1,341,150</u>
14 Borrowings		
Current		
Commonwealth Department of Health and Family Services loan	18,000	18,000
National Australia Bank loan	<u>330,000</u>	<u>500,000</u>
	<u>348,000</u>	<u>518,000</u>
Non-Current		
Commonwealth Department of Health and Family Services loan	277,500	295,500
Related party -University of Wollongong loan	500,000	500,000
National Australia Bank loan	<u>970,000</u>	<u>800,000</u>
	<u>1,747,500</u>	<u>1,595,500</u>
<p>The bank loan is in the form of a bill facility and is secured by a registered mortgage debenture over the assets and undertakings of Wollongong UniCentre Limited and a guarantee and indemnity for \$3,300,000 from the University of Wollongong.</p> <p>The average effective floating interest rate for the National Australia Bank loan is 6.51%</p> <p>The fixed interest rate of the University of Wollongong loan is 8.0% per annum, and unsecured.</p> <p>The Commonwealth Department of Health and Family Services loan is interest free, and unsecured.</p>		
15 Other Creditors		
Grants received in advance	32,340	26,641
Parent Fees in advance	20,550	8,040
Deposits held	2,428	8,394
Rent received in advance	2,954	25,809
Fees in Advance	-	42,421
Other	<u>1,080</u>	<u>5,002</u>
	<u>59,352</u>	<u>116,307</u>



	2000 \$	1999 \$
16 Financing Arrangements		
(i) The Company has access to the following bill facility:		
Total facilities available:		
Bill acceptance facility	<u>2,970,000</u>	<u>1,300,000</u>
Facilities utilised at balance date:		
Bill acceptance facility	<u>1,300,000</u>	<u>1,300,000</u>
Facilities not utilised at balance date:		
Bill acceptance facility	<u>1,670,000</u>	<u>-</u>
(ii) The Company has access to the following National Australia Bank Mastercard facility:		
Total facilities available:		
Mastercard facility	<u>50,000</u>	<u>50,000</u>
Facilities utilised at balance date:		
Mastercard facility	<u>17,000</u>	<u>17,000</u>
Facilities not utilised at balance date:		
Mastercard facility	<u>33,000</u>	<u>33,000</u>
(iii) The Company has responsibility for repayment of a loan, made by the Commonwealth Department of Health and Family Services to the University of Wollongong, to finance, in part, extensions to the Children's Services Centre.		
Loan outstanding at balance date:	<u>295,500</u>	<u>313,500</u>
(iv) The Company has received a loan from the University of Wollongong, a related party, to finance the Company's contribution to the building of the IT Arcade. The Company will expense the amount as occupancy contribution over the expected useful life of the building, of 40 years.		
Loan outstanding at balance date:	<u>500,000</u>	<u>500,000</u>
17 Provisions		
Current		
Long service leave	50,000	50,000
Annual leave	<u>337,617</u>	<u>358,205</u>
	<u>387,617</u>	<u>408,205</u>
Non-Current		
Long service leave	<u>486,466</u>	<u>353,037</u>

18 Financial instruments

(a) Interest rate risk

The Company's exposure to interest rate risk and the effective weighted average interest rate for classes of financial assets and financial liabilities is set out below:

	Note	Weighted average interest rate	Floating interest rate	Fixed interest maturing in			Non interest bearing	Total
				1 year or less	1-5 years	more than 5 years		
2000								
Financial assets								
Cash	6	5.9%	299,292	-	-	-	28,200	327,492
Receivables	7	0%	-	-	-	-	183,053	183,053
Other debtors	10	0%	-	-	-	-	96,397	96,397
			<u>299,292</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>307,650</u>	<u>606,942</u>
Financial liabilities								
Borrowings	14	6.8%	-	348,000	1,560,000	187,000	-	2,095,000
Accounts payable	13	0%	-	-	-	-	1,516,916	1,516,916
Other creditors	15	0%	-	-	-	-	59,352	59,352
			<u>-</u>	<u>348,000</u>	<u>1,560,000</u>	<u>187,000</u>	<u>1,576,268</u>	<u>3,671,268</u>
1999								
Financial assets								
Cash	6	5.3%	505	500,000	-	-	21,800	522,305
Receivables	7	0%	-	-	-	-	185,008	185,008
Other debtors	10	0%	-	-	-	-	73,114	73,114
			<u>505</u>	<u>500,000</u>	<u>-</u>	<u>-</u>	<u>279,922</u>	<u>780,427</u>
Financial liabilities								
Borrowings	14	7.0%	-	518,000	872,000	723,500	-	2,113,500
Creditors	13	0%	-	-	-	-	1,341,150	1,341,150
Other creditors	15	0%	-	-	-	-	116,307	116,307
			<u>-</u>	<u>518,000</u>	<u>872,000</u>	<u>723,500</u>	<u>1,457,457</u>	<u>3,570,957</u>

(b) Credit Risk

Credit risk is the risk of financial loss arising from a counterparty failing to discharge a financial obligation. The Company's maximum exposure to credit risk is represented by the carrying amounts of the financial assets included in the balance sheet. The Company does not have any significant exposure to any individual customer or counterparty.

(c) Net Fair Value of Financial Assets and Liabilities

The directors consider the carrying amounts of bank term deposits, accounts receivable, accounts payable and bank loans approximate net fair value.



	2000	1999
19 Economic Dependency		
The Company's trading activities do not depend on a major customer or supplier. However, the Company is economically dependent on the continued existence of the University of Wollongong.		
20 Contingent Liabilities		
There were no known contingent liabilities existing at balance date.		
21 Commitments		
Capital Expenditure		
Food Court project agreed to by directors to the value of \$900,000. \$478,348 was contracted for building but not payable at balance date. An amount of \$259,464 had been paid to contractors at balance date.	-	478,348
Northern Wing Development project agreed to by directors to the value of \$2,900,000. \$2,848,689 was contracted for building but not payable at balance date. An amount of \$669,596 had been paid to contractors at balance date.	<u>2,179,092</u>	<u>-</u>
	<u>2,179,092</u>	<u>478,348</u>
Other Expenditure		
Catering consultancy minimum amount payable in 2000	<u>-</u>	<u>20,000</u>
Total Commitments	<u>2,179,092</u>	<u>498,348</u>
Operating Lease Commitments		
Future non-cancellable operating lease rentals of plant and equipment, not provided for in the financial statements and payable :		
Not later than one year	121,875	44,114
Later than one year but not later than five years	<u>197,876</u>	<u>40,086</u>
	<u>319,751</u>	<u>84,200</u>

	2000	1999
	\$	\$
22 Notes to the Statement of Cash Flows		
(i) Reconciliation of cash		
For the purposes of the Statement of Cash Flows, cash includes cash on hand and at bank and short term deposits at call, net of outstanding bank overdrafts. Cash as at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Balance Sheet as follows:-		
Cash	<u>327,492</u>	<u>522,305</u>
(ii) Reconciliation of operating profit before abnormal items to net cash provided by operating activities		
Operating profit before abnormal items	231,948	425,215
Add/(Less) Abnormal items	(66,075)	(64,540)
Add/(less) items classified as investing/financing activities:		
(Profit)/loss on sale of non-current assets	(166)	(3,159)
Add/(less) non-cash items:		
Amortisation of goodwill	10,300	10,300
Amortisation of occupancy contribution	153,002	153,002
Amounts set aside to provisions	342,888	319,911
Write off of bad debts	4,752	1,226
Write off of Redundant Assets	51,157	
Depreciation	<u>337,687</u>	<u>269,552</u>
Net cash provided by operating activities before change in assets and liabilities	<u>1,065,493</u>	<u>1,111,507</u>
Change in assets and liabilities during the financial year:		
(Increase)/decrease in inventories	119,278	(152,684)
(Increase)/decrease in prepayments/other debtors	(23,285)	(6,494)
(Increase)/decrease in trade/term debtors	(2,791)	26,872
(Decrease)/increase in trade creditors/accruals	175,767	(31,469)
(Decrease)/increase in other current liabilities	(56,955)	59,441
(Decrease)/increase in provisions	<u>(230,048)</u>	<u>(316,606)</u>
	<u>(18,034)</u>	<u>(420,940)</u>
Net cash provided by operating activities	<u>1,047,459</u>	<u>690,567</u>

23 Subsequent Events

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material or unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company, in subsequent financial years.



	2000 \$	1999 \$
24 Directors' Remuneration		
The number of directors of the Company whose income from the Company or any related party falls within the following bands:		
	Number	Number
\$0 - \$9,999	14	13
\$100,000 - \$109,999	-	1
\$110,000 - \$119,999	1	-
Total income paid or payable, or otherwise made available, to all directors of the Company from the Company or any related party	<u>112,490</u>	<u>109,616</u>

25 Related Parties

(i) Directors

The names of each person holding the position of director of Wollongong UniCentre Limited during the financial year are V Badham, D Beale, B Fraser, J Fredericks, K Gleeson, R Haley, C Hayward, L Kane-Maguire, B Kinghorn, C Lymbery, A McRobert, A Poulton, D Rome, D Williams, S Zulian and N Pennington. The resignation of A McRobert and C Lymbery were accepted by the Board of Directors during the year.

Details of directors' remuneration are set out in Note 24.

Apart from the details disclosed in this note, no director has entered into a material contract with the Company since the end of the previous financial year and there were no material contracts involving directors' interests at year end.

(ii) Other Transactions with the Company

A director of the Company, Mr D M Williams, is a director of David Morgan Williams Pty Ltd, which provides temporary and casual staff to the Company.

The terms and conditions of the transactions with the director related company were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions to

The value of the transactions during the financial year with David Morgan Williams Pty Ltd was \$14,151 (1999: \$81,050).

(iii) Controlling Entity Disclosures - University of Wollongong

(a) Loans

The Company received a loan from the University of Wollongong in 1998. Refer Note (15iv). The fixed interest rate charged is 8% per annum on the outstanding balance.

Interest brought to account by the Company on the loan during the year and 1999 was \$40,000.

	2000	1999
	\$	\$
25 Related Parties (continued)		
(b) Other Transactions		
Income		
Sales	301,745	611,731
Commissions	105,511	
Grants for specific purposes	205,000	204,500
Total Income	<u>612,256</u>	<u>816,231</u>
Expenses		
Goods and services	474,756	371,985
Contribution to General Manager's salary	58,075	53,304
Contribution to Function Manager's vehicle	8,000	8,000
University's share of Lodge profit	13,360	8,529
Total Expenses	<u>554,191</u>	<u>441,818</u>
Other		
Student Fees collected by the University	<u>2,228,257</u>	<u>2,148,000</u>
(c) Balances with Controlling Entity		
Receivables - current		
Trade receivables	<u>54,861</u>	<u>81,399</u>
Payables - current		
Trade creditors	<u>68,395</u>	<u>36,245</u>
Payables - non current		
Other loans	<u>500,000</u>	<u>500,000</u>
(iv) Other Related Parties		
The Company enters into transactions with other entities controlled by the University of Wollongong; Illawarra Technology Corporation Ltd (ITC) and University of Wollongong Recreation and Aquatic Centre Ltd (URAC).		
(a) Transactions		
Income from sales	76,275	138,960
Grants for Specific Purposes	10,000	
	<u>86,275</u>	<u>138,960</u>
Expenses	<u>8,385</u>	<u>15,370</u>
Other		
Student Fees collected by ITC	<u>18,653</u>	<u>31,980</u>
(b) Balances with Related Parties		
Receivables - current		
Trade receivables	13,151	461
Other - Student Fees	1,530	19,650
	<u>14,681</u>	<u>20,111</u>
Payables - current & non current	<u>9,327</u>	<u>-</u>



	Note	2000 \$	1999 \$
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25 Other Related Parties (Continued)

(c) Directors of Related Parties (not being directors of the Company)

From time to time directors of related parties or their director-related entities may purchase goods or services from the Company. These purchases are on the same terms and conditions as those entered into by the Company's employees or customers and are trivial or domestic in nature.

(v) Ultimate Controlling Entity

The ultimate controlling entity of the Company is the University of Wollongong.

26 Detailed Profit and Loss Account

For the Year Ended 31 December 2000

Income

Members fees		2,246,910	2,137,559
Life members fees		1,688	2,256
Commissions		10,736	12,081
Interest received		91,947	64,611
Sundry income		5,810	1,176
Rent received		216,362	205,928
Sales of Assets		13,015	3,159
Profit/(Loss) on Catering trading	27	292,434	301,185
Profit on UniShop trading	27	323,100	428,158
Profit on Post Office trading	27	57,878	40,169
Profit on Lodge trading	27	13,837	8,529
Profit/(Loss) on Shoalhaven Campus	27	(33,254)	-
Profit/(Loss) on Children's Services	27	(43,791)	67,443
Entertainment machines		16,708	12,692
Grants for specific purposes	26(a)	35,000	20,000

Total Income

3,248,380

3,304,946

Less: Expenditure**Clerical**

Wages		506,611	484,160
Wages On Costs		160,359	145,878
		<u>666,970</u>	<u>630,038</u>

Cleaning Building 11

Wages		368,348	353,128
Wages On Costs		112,067	104,597
		<u>480,415</u>	<u>457,725</u>

Office

Telephone		47,254	83,584
Postage		16,933	4,177
Printing & Stationery & Computer		55,659	55,667
		<u>119,846</u>	<u>143,428</u>

Maintenance

Security		22,617	21,277
Cleaning		29,225	37,087
Insurance Claim 17/8/98		-	27,734
Insurance		44,042	-
Repairs and maintenance and Insurance		144,640	117,422
		<u>240,524</u>	<u>203,520</u>

26 Detailed Profit and Loss Account	2000	1999
For the Year Ended 31 December 2000 (continued)	\$	\$
Services		
UniCentre catering	16,427	14,920
Fringe Benefits Tax	<u>3,228</u>	<u>3,130</u>
	<u>19,655</u>	<u>18,050</u>
Entertainment		
Entertainment activities	87,685	92,024
Wages	142,470	132,649
Wages On Costs	40,580	38,093
Publications and promotions	<u>40,685</u>	<u>59,967</u>
	<u>311,420</u>	<u>322,733</u>
Minor Equipment & Lease Equipment		
UniShop Equipment	3,970	7,510
Buildings Equipment	12,921	5,366
Catering Equipment	5,761	3,153
Finance One	87,394	-
Childcare Equipment	6,867	-
Office Computers	50,054	19,332
Marketing Printing Lease	3,657	1,828
Motor Vehicle Leases	15,831	7,721
UniShop operating leases	<u>10,173</u>	<u>10,173</u>
	<u>196,628</u>	<u>55,083</u>
Accommodation office		
Wages	20,648	21,536
Wages On Costs	1,799	1,753
Printing & Stationery	<u>65</u>	<u>856</u>
	<u>22,512</u>	<u>24,145</u>



26 Detailed Profit and Loss Account For the Year Ended 31 December 2000 (continued)	Note	2000 \$	1999 \$
Other Expenditure			
Advertising		6,340	5,085
Amortisation of goodwill		10,300	10,300
Amortisation of occupancy contribution		153,002	153,002
Audit and accounting fees		19,015	20,350
Bank charges		11,246	9,470
Catering consultancy	26(b)	42,308	140,013
Computer software expenses & Agreements		17,049	33,495
CSSO Grant		10,000	10,000
Depreciation		337,687	269,552
General Manager salary contribution		58,075	53,304
Interest		132,131	127,696
Insurances		20,846	21,212
Legal & consultancy expenses		25,033	61,772
(Profit)/Loss on disposal of assets		8,879	-
Asset Write-off & Disposal		4,149	-
Provision for doubtful debts & bad debts & Bad Debt Expenses		4,817	1,226
Other Expenses		418	
Subscriptions / Licences		10,753	14,779
Staff training		71,530	86,941
Shoalhaven Campus Admin Exp		4,050	-
Vehicle expenses		10,834	6,812
		<u>958,462</u>	<u>1,025,009</u>
Total Expenditure		<u>3,016,432</u>	<u>2,879,731</u>
Operating Profit/(Loss)		<u>231,948</u>	<u>425,215</u>

26 (a) Grant Income

Related parties			
Accommodation Office recurrent grant		20,000	20,000
Shoalhaven Startup Subsidy		15,000	-
		<u>35,000</u>	<u>20,000</u>

(b) Catering Consultancy

The Company engaged a catering consultancy company for a period of two years beginning 1 January, 1998 and then extend in 1999 to cease 28 April 2000. In the years of the consultancy's operation, the following increases in net profit, relative to 1997, in food and beverage operations were achieved:

Public Catering	299,852	316,455
UniBar Trading	(82,713)	(23,466)
Function Trading	144,233	121,299
	<u>361,372</u>	<u>414,288</u>
Total increase in net profit of Food & Beverage units		
	361,372	414,288
Less Catering consultancy costs	42,308	140,013
Improvements in Net Profit after catering consultancy costs	<u>319,064</u>	<u>274,275</u>

This result excludes movement in food vending commissions.

27 Trading Statements for the Year Ended 31 December 2000	2000 \$	1999 \$
Food & Beverage Catering Services		
Public Catering		
Food Hall Trading		
Sales	-	854,811
Less: Cost of goods sold	<u>-</u>	<u>420,131</u>
Gross profit before insurance adjustment	-	434,680
Less: Wages	-	353,827
Wages On Costs	-	102,681
Overheads / Expenses	<u>-</u>	<u>36,177</u>
Profit/(loss) on Food Hall trading	<u>-</u>	<u>(58,005)</u>
 Fuel Silo (commenced operations 14/02/00)		
Sales	660,016	
Less: Cost of goods sold	<u>320,194</u>	
Gross Profit	339,822	
Less: Wages	229,801	
Wages On Costs	77,668	
Overheads / Expenses	<u>29,467</u>	
Profit/(loss) on Fuel Silo	<u>2,886</u>	
 Olive Rumba (commenced operations 14/02/00)		
Sales	139,271	
Less: Cost of goods sold	<u>61,406</u>	
Gross Profit	77,865	
Less: Wages	61,978	
Wages On Costs	16,451	
Overheads / Expenses	<u>12,859</u>	
Profit/(loss) on Olive Rumba	<u>(13,423)</u>	
 Bamboo Fiction (commenced operations 14/02/00)		
Sales	154,378	
Less: Cost of goods sold	<u>65,961</u>	
Gross Profit	88,417	
Less: Wages	82,215	
Wages On Costs	17,244	
Overheads / Expenses	<u>19,702</u>	
Profit/(loss) on Bamboo Fiction	<u>(30,744)</u>	
 Engine (commenced operations 14/02/00)		
Sales	201,060	
Less: Cost of goods sold	<u>111,980</u>	
Gross Profit	89,080	
Less: Wages	97,701	
Wages On Costs	23,004	
Overheads / Expenses	<u>22,715</u>	
Profit/(loss) on Engine	<u>(54,340)</u>	



27 Trading Statements (continued) for the Year Ended 31 December 2000	2000 \$	1999 \$
Duck Inn Trading		
Sales	-	258,082
Less: Cost of goods sold	-	<u>129,698</u>
Gross Profit	-	128,384
Less: Wages	-	101,870
Wages On Costs	-	21,552
Overheads / Expenses	-	<u>11,025</u>
Profit/(loss) on Duck Inn Trading	-	<u>(6,063)</u>
UniBar Food Trading		
Sales	148,530	165,063
Less: Cost of goods sold	<u>71,264</u>	<u>86,204</u>
Gross Profit	77,266	78,859
Less: Wages	35,476	32,897
Wages On Costs	6,400	6,333
Overheads / Expenses	<u>8,898</u>	<u>6,949</u>
Profit/(loss) on UniBar Food Trading	<u>26,492</u>	<u>32,680</u>
Keira Buffet		
Sales	594,926	436,584
Less: Cost of goods sold	<u>282,145</u>	<u>214,770</u>
Gross Profit	312,781	221,814
Less: Wages	165,405	122,842
Wages On Costs	42,359	31,008
Overheads / Expenses	<u>21,995</u>	<u>14,128</u>
Profit/(loss) on Keira Buffet	<u>83,022</u>	<u>53,836</u>
McKinnon Building Restaurant		
Food Re Thought Liquor		
Sales	29,125	27,874
Less: Cost of goods sold	<u>13,058</u>	<u>12,550</u>
Gross profit	16,067	15,324
Less: Expenses		
Rebates	-	9,756
Overheads	<u>10,454</u>	<u>673</u>
Profit on McKinnon Liquor	<u>5,613</u>	<u>4,895</u>
McKinnon Restaurant Rental	<u>30,000</u>	<u>27,500</u>
Profit/(loss) on McKinnon Restaurant	<u>35,613</u>	<u>32,395</u>

27 Trading Statements for the Year Ended 31 December 2000 (continued)	2000 \$	1999 \$
Sal Paradise		
Sales	381,031	432,395
Less: Cost of goods sold	<u>132,377</u>	<u>154,314</u>
Gross Profit	248,654	278,081
Less: Wages	150,497	177,930
Wages On Costs	32,994	32,771
Overheads / Expenses	<u>28,983</u>	<u>19,934</u>
Profit/(loss) on Sal Paradise	<u>36,180</u>	<u>47,446</u>
Profit / (Loss) on Public Catering	<u>85,686</u>	<u>102,289</u>
Food & Beverage Vending Machines	<u>109,251</u>	<u>65,850</u>
Profit / (Loss) on Public Catering, including Vending	<u>194,937</u>	<u>168,139</u>
UniBar Trading		
Sales	387,303	501,538
Less: Cost of goods sold	<u>185,656</u>	<u>221,456</u>
Gross Profit	201,647	280,082
Less: Wages	121,068	138,027
Wages On Costs	37,019	34,774
Overheads / Expenses	<u>19,693</u>	<u>24,167</u>
Profit/(loss) on UniBar Trading	<u>23,867</u>	<u>83,114</u>
Function Trading		
Sales (including room hire)	972,020	1,012,297
Less: Cost of goods sold	<u>269,606</u>	<u>345,495</u>
Gross Profit	702,414	666,802
Less: Wage costs	360,274	410,486
Wages On Costs	86,288	100,998
Overhead / Expenses	<u>182,986</u>	<u>105,386</u>
Profit/(loss) on Function Trading	72,866	49,932
Add: Bad Debts Expense transferred from Functions to General Expenses	764	-
Adjusted Profit/(Loss) on Functions Trading transferred to Profit/(loss) on Function Trading	<u>73,630</u>	<u>49,932</u>
Total Profit/(Loss) on All Catering Trading transferred to Profit & Loss Account	<u>292,434</u>	<u>301,185</u>



27 Trading Statements	2000	1999
for the Year Ended 31 December 2000 (continued)	\$	\$
Shoalhaven Campus		
Sales	19,027	
Less: Cost of goods sold	<u>9,874</u>	
Gross Profit	9,153	
	-	
Less: Wages	31,231	
Wages On Costs	2,917	
Overheads / Expenses	<u>8,259</u>	
Profit/(loss) on Shoalhaven Campus transferred to Profit & Loss Account	<u><u>(33,254)</u></u>	
Children's Services		
Parents Fees	557,831	569,955
Fee Relief Payments	259,670	276,951
Grants		
Related Party - University of Wollongong	185,000	184,500
SRC	30,000	30,000
Other Grants	5,483	12,603
Other Income	<u>100</u>	<u>-</u>
	1,038,084	1,074,009
Less: Wage costs	783,232	735,834
Wages On Costs	165,082	159,872
Operating expenses	<u>134,561</u>	<u>112,086</u>
Profit/(Loss) on Children's Services	<u><u>(44,791)</u></u>	<u><u>66,217</u></u>
Add: Bad Debts Expense transferred from Childrens Services to General Expenses	1,000	1,226
Adjusted Profit/(Loss) on Children's Services transferred to Profit & Loss Account	<u><u>(43,791)</u></u>	<u><u>67,443</u></u>
UniShop Trading (including Books, Software, Retail and Newsagent)		
Sales - Retail	1,167,896	1,277,916
Sales - Newsagency	340,865	266,144
Sales - Books / Software	<u>3,178,031</u>	<u>3,417,580</u>
Total Sales	4,686,792	4,961,640
Less: Cost of goods sold	<u>3,431,435</u>	<u>3,580,943</u>
Gross Profit	1,255,358	1,380,697
Less: Wages	589,467	630,296
Wages On Costs	160,678	158,450
Overheads/ Expenses	<u>182,111</u>	<u>163,793</u>
Profit on UniShop trading transferred to Profit and Loss Account	<u><u>323,100</u></u>	<u><u>428,158</u></u>

27 Trading Statements for the Year Ended 31 December 2000 (continued)	2000 \$	1999 \$
Post Office Trading		
Sales	458,611	320,508
Commissions	<u>129,090</u>	<u>119,919</u>
	587,701	440,427
Less: Cost of goods sold	<u>356,185</u>	<u>243,390</u>
Gross Profit	231,516	197,037
Less: Wages	129,165	113,911
Wages On Costs	37,462	37,788
Expenses	<u>7,011</u>	<u>5,169</u>
Profit on UniShop trading transferred to Profit and Loss Account	<u><u>57,878</u></u>	<u><u>40,169</u></u>
 Lodge Operations		
Sales	69,777	64,058
Less: Wages	25,377	29,898
Wages On Costs	4,799	5,462
Expenses	10,157	5,885
Servicing	1,222	1,202
Maintenance	1,025	2,285
Cleaning	0	2,268
Profit share to University	<u>13,360</u>	<u>8,529</u>
Profit on Lodge transferred to Profit and Loss Account	<u><u>13,837</u></u>	<u><u>8,529</u></u>
Profit on all trading units	<u><u>610,204</u></u>	<u><u>845,485</u></u>

END OF AUDITED FINANCIAL STATEMENTS