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Keywords
ant, intensive, data, negotiations, party, phase, multi, provision, inspired, service

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Ant-Inspired Multi-Phase and Multi-Party Negotiations in the Data-Intensive Service Provision

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Abstract—The rapid proliferation of enormous sources of digital data and the development of cloud computing have led to greater dependence on data-intensive services. Each service may actually request or create a large amount of data sets. To compose these services will be more challenging. Issues of autonomy, scalability, adaptability, and robustness, become difficult to resolve. In order to automate the process of reaching an agreement in data-intensive service provision, the ant-inspired negotiation mechanism is considered in this paper. There are two-stage negotiation procedures in our model, which will provide effective and efficient service selection for service composers. We also present a multi-phase, multi-party negotiation protocol, where the ant colony system is applied for selecting the services. The experimental results show that our ant-inspired negotiation approach can facilitate the data-intensive service provision.

Index Terms—Ant colony system, data-intensive service composition, automated negotiation, quality of service.

I. INTRODUCTION

In the past ten years or so, Web services selection and composition have been attracting much research attention. To obtain a viable business model for composite services, the dynamic service price-setting models are increasingly negotiations-based [1]–[4]. Meanwhile, the rapid proliferation of enormous sources of digital data and the development of cloud computing have led to greater dependence on data-intensive services. Each service may actually request or create a large amount of data sets. To compose these services will be more challenging. Issues of autonomy, scalability, adaptability, and robustness, become difficult to resolve. Indeed, new mechanisms are needed to overcome those issues and to keep the cost and response time of composite services acceptable.

In general, the data-intensive service composition will be cooperatively supported by three stakeholders: the service composers, the service providers, and the data providers. Providers need an approach to regulate and price their resources, either services or data or their combination. They all want to have a good market position maximizing their profits. The decisions of all three stakeholders depend on each other. The data provider sells data sets to multiple service providers in order to maximize the data usage and the profit. The cost and response time of data sets for one service provider are affected by the demand of the others. The service providers also play the requesters role with respect to the data sets. Thus, service providers will have two aims, one is to lower the access cost and response time of data sets and the other is to maximize their profit and service usage. Also, the service providers compete with other service providers to initiate or maintain a contract with the service composers and are invariably interested in cost saving. The actual usage of services typically encourages the composers to have a long term contract with the service providers. They also select concrete services that best match the QoS requirements. Meanwhile, data-intensive services are typically used in a dynamic and changing environment, and different providers typically have conflicting objectives. In order to automate the process of reaching an agreement in our problem, we exploit a group of agents automatically negotiating to establish agreeable service contracts.

A negotiation process is the interplay of offers and counter-offers between a buyer and a seller, with different criteria and goals, working to identify a mutually acceptable solution. Automated negotiation normally follow negotiation protocols, exchange negotiation objects, and are driven by decision making models [5]. Negotiation protocols govern the negotiation by defining rules such as when the negotiation process ends, what deals can be made, and what sequences of offers are allowed. Negotiation objects are the issues such as price and time over which the negotiation takes place. Decision making models are used for evaluating and generating offers and counter-offers.

The lifetime of our problem is described in Fig. 1. The first step is that the service composer tries to select a set of service candidates while the data provider provides data sets, and the second step is that if a feasible solution which satisfies the service composer’s local and global QoS constraints does not exist, negotiations are performed in order to determine new quality values for each involved service. In the lifetime, two-stage negotiation processes are used. In the first stage, a service composer negotiates with multiple service providers over each service in a structured one-to-many negotiation process. In the second stage, each service provider negotiates with a data provider over a set of data sets in a structured one-to-one negotiation process. This paper will focus on the two-stage negotiation process.
This paper presents a multi-phase, multi-party negotiation protocol to address the challenges in finding the best service candidates for data-intensive service provision. The protocol is designed to improve the negotiation process and provide better QoS attributes. It introduces an improved offer negotiation approach and a decision-making model based on ant-inspired optimization. The protocol is tested and evaluated using an extensible QoS model.

The protocol is evaluated through simulations and experiments, showing its effectiveness in improving service selection and composition. It is also applied to real-world scenarios, demonstrating its practicality and scalability. The protocol is shown to be able to provide near-optimal solutions, especially in dynamic environments. It is also able to effectively solve scenarios with severe QoS constraints.

The protocol is suitable for use in both one-to-one and one-to-many negotiations, and it is able to handle large-scale processes and complex dependency relationships. It is also able to negotiate over multiple abstract services, allowing for more flexible and efficient service selection.

The protocol is a promising approach for service provision in dynamic environments, providing better QoS attributes and improving user satisfaction. It is a valuable contribution to the field of service provision and negotiation.

II. RELATED WORK

In a Web service environment, abstract services are the functional descriptions of services, and concrete services represent the existing services available for potential invocation of their functionalities and capabilities. When the functions of several concrete services are consistent with the functional description of an abstract service, these concrete services are the service candidates for the abstract service. Web service selection is an important part of this process. Given a request for a composite service, which involves a set of abstract services and their dependency relationships among them, there is a list of service candidate sets which includes many concrete services for each abstract service. Web service selection refers to finding one service candidate to implement each abstract service according to users’ requirements.

The literature has presented many methods for Web service selection and composition. By a detailed analysis of each approach, we find that bio-inspired algorithms can overcome the challenging requirements of data-intensive service provision [6]. It is useful for the provision of data-intensive services to explore key features and mechanisms of biological systems and to emulate biological mechanisms to services system. Compared with integer programming (IP) algorithms [7], [8], linear programming (LP) algorithms [9], or mixed integer programming (MIP) algorithms [10]–[14], the bio-inspired algorithms usually require much less computation time and are capable of achieving near-optimal solutions, especially in dynamic environments [15], [16]. We have also been applying bio-inspired algorithms to tackle the data-intensive service composition problem [17]–[23]. An economical model of the data-intensive service provision and an extensible QoS model were presented in our previous work [23]. We have presented an enhanced ant colony algorithm and a modified genetic algorithm [19], [20]. However, in our earlier work, we did not consider scenarios where the requirements of the global QoS constraints are significantly severe.

Negotiation has been adopted in service provision in order to get better QoS attributes. An iterative negotiation approach for a service composition was presented in [2]. The aim of the approach was to select services for the service-based systems in the scenarios where the QoS constraints were severe. In [3], the service level agreements for a service composition were established through autonomous agent negotiation. A new negotiation protocol was also proposed to support coordinated negotiation. The authors of [10] introduced an approach for the Web service selection problem with large scale processes and severe QoS constraints. The Web service selection problem was formalized as a MIP problem and loop peeling was adopted for optimization in that paper.

However, the negotiation approaches in the above studies are not able to effectively solve our problem, in which the data plays the dominant role. The cost and response time of services largely depend on the accessing cost and response time of data sets. The negotiation for our problem is a multi-phase and multi-party process. The service composer should be able to negotiate with multiple service providers over each abstract service, while a service provider should be able to negotiate with the data providers over the data sets required by the services. To address the above issues, this paper presents an ant-inspired negotiation approach.

III. THE EXTENDED NEGOTIATION PROTOCOL

We have designed a multi-phase, multi-party negotiation protocol for our problem. The proposal is based on the Iterated Contract Net Interaction Protocol (ICNIP), which is provided by the Foundation of Intelligent Physical Agents (FIPA) [24]. ICNIP is the most widely used negotiation protocol for one-to-many negotiation in the agent community. It is also applicable in one-to-one negotiation, as it is considered to be a particular case of one-to-many negotiation. ICNIP supports recursive negotiation and allows multi-round iterative negotiation to reach an agreement. However, the standard ICNIP is insufficient in supporting QoS negotiation for our problem, as it is unable to allow multi-party negotiation or combine multiple negotiation processes.

The negotiators, namely the service composer, the service provider, and the data provider will be represented by agents. We refer to agents acting on behalf of service composers as composer agents (CAs), agents representing service providers as service agents (SAs), and agents representing data providers as data agents (DAs). An ant-inspired negotiation approach offers significant advantages in terms of the decision making model. Section V shows the performance evaluation. Finally, Section VI concludes this paper and proposes future work.
as data agents (DAs). Basically, an agent starts by offering a value for the negotiation object (say, a price) to its opponent. The opponent can accept the offer, exit the negotiation, or make a counter-offer. The negotiation may be iterative as several rounds of offers and counter-offers will occur until one of the agents accepts, or exits the negotiation. The agent might exit the negotiation when the time deadline is reached without an agreement being in place. The iteration is referred to as a negotiation round, and the time deadline is referred to as the number of allowed rounds.

In our model, if a feasible solution that satisfies the global QoS constraints is not found, the CA initiates the negotiation by sending call-for-proposals (cfps) to SAs. Because the cost and response time of data dominate the cost and response time of services, it is possible that SAs negotiate with DAs in advance to reply to the CA. Meanwhile, the CA contacts all SAs of each abstract service in the workflow. It will prepare \( m \) cfps in each negotiation round, and these cfps are sent to the \( m \) candidate SAs available to take part in the negotiation round. After receiving offers for all abstract services, the CA evaluates the overall QoS attributes based on the deals from various SAs. ICNIP is hence extended to allow a CA to aggregate results of the individual services, which have been selected to execute each abstract service, and to perform the confirmation to instruct SAs in the negotiations. Also, the extended protocol should allow the negotiations between SAs and DAs.

There are three phases in the extended protocol:

1) Phase 1, which allows us to find out how many SAs are available to enter the negotiation, and their offers over the objects to be negotiated. This phase includes one-shot interaction between the CA and all SAs, and it also includes one-shot interaction between all SAs and the DA. The CA is involved in simultaneous negotiations with multiple SAs. Each negotiation between the CA and a SA is private and holds a lot of information. Each SA is unaware of its competitors’ status in the current composition. If the CA sends the current winning offers to potential SAs, SAs can analyze their positions and adapt quickly [1], [2]. This in turn significantly reduces the search space by guiding the negotiation process to proceed in the right direction towards optimal solutions. The SAs process the request from the CA and may decide to negotiate with the DA. Before a SA answers the CA, it evaluates the offers received from the DA. The DA may accept the counter-offer from a SA, or the DA may refuse to participate in the negotiation, or the DA may provide a new offer to the SA. Thus, the SA can answer the CA based on the results of the nested negotiation offers. The type of response generated by a SA in this phase is based on the following conditions.

   a) proposal, the SA will respond positively and the process will terminate.
   b) refusal, the SA refuses to participate in the negotiation.
   c) counter-proposal, the SA will respond to the CA with its new offer.

The negotiation protocol is shown in Fig. 2.

2) Phase 2, which allows us to iterate the negotiation. In case the first negotiation phase ends up with counter-proposals from SAs, the CA will initiate negotiation with the SAs and send them cfps with the set of current winning offer and counter-offer as its content. The following response options are available to SAs.
   a) proposal, the SA will respond positively and the process will terminate.
   b) counter-proposal, the SA responds with a counter-offer.

This negotiation phase is repeated until there is no counter-proposal from SAs or the time deadline is reached. The negotiation protocol is shown in Fig. 3.

3) Phase 3, which allows us to end the negotiation. If the second negotiation phase ends up with proposals, the CA will evaluate the overall QoS attributes. If the overall QoS requirements are satisfied, the CA informs all SAs about the acceptance of the offers. Then SAs inform the DA about the acceptance of the dependent offers. The negotiation leads to a signed contractual agreement since it ends with an optimal solution that satisfies the requirements. The negotiation protocol is shown in Fig. 4. In the case that the overall QoS requirements

Fig. 2. Protocol to support first phase of negotiation

Fig. 3. Protocol to support second phase of negotiation
are not satisfied based on the current deals, the CA will restart the second negotiation phase with respect to one or many abstract services. Then each corresponding SA sends cfps to the DA and commences a new negotiation process. The negotiation protocol is shown in Fig. 5.

IV. DECISION MAKING MODEL

The negotiation process between two agents is a bilateral interaction that consists of a succession of offers and counter-offers. Let \( a \in \{CA, SA, DA\} \) represent the negotiating agent and \( o \in \{1, 2, \ldots, r\} \) the negotiation object (or issue). Each agent has a defined delimited range to consider the value of an issue. For example, the CA has the maximum price at which it would buy the service and the SA has the minimum price at which it would sell the service. Let \( x_o \in [\text{min}_a^o, \text{max}_a^o] \) be a value for issue \( o \) acceptable to agent \( a \). The agent acts alternately, making or accepting offers and counter-offers on the value \( x_o \), or abandoning the negotiation when the time deadline is reached without an agreement being in place. Each agent \( a \) has a utility function \( U_a(x_o) : [\text{min}_a^o, \text{max}_a^o] \to [0, 1] \), representing its satisfaction of the value \( x_o \). For convenience, the utility values are kept in the interval \([0, 1]\). We adopted linear utility function as used in many cost-benefit models in the literature [4], [25], [26]. Each negotiator can also define the utility functions more explicitly [27].

To negotiate on multiple issues (say \( r \)), a normalized weight \( w_o^a (\sum_{1 \leq o \leq r} w_o^a = 1) \) representing the relative importance of each issue \( o \) for agent \( a \) is assigned under negotiation. Then an agent’s utility function for an offer \( x = (x_1, x_2, \ldots, x_r) \) in the multi-dimensional space is given by (1).

\[
U_a(x) = \sum_{o=1}^{r} w_o^a * U_a(x_o) \tag{1}
\]

We use the variable \( x_{b \to a}^t \) to denote the offer that agent \( a \) received from agent \( b \) at time \( t \), and use the variable \( x_{a \to b}^t \) to denote the offer that agent \( a \) is ready to send to agent \( b \) at time \( t' \), and \( t < t' \). A constant \( t_{\text{max}}^a \) is used to represent the time by which agent \( a \) must have completed the negotiation. For agent \( a \), if the utility value of offer-to-make \( U_a(x_{b \to a}^t) \), is less than the utility value of the received offer \( U_a(x_{b \to a}^t) \), then the offer is accepted, otherwise a counter-offer is proposed within the time deadline. We use \( I^a(t', x_{b \to a}^t) \) to denote the interpretation of an agent \( a \) at time \( t' \) of an offer \( x_{b \to a}^t \). According to [26], \( I^a(t', x_{b \to a}^t) \) is defined as (2).

\[
I^a(t', x_{b \to a}^t) = \begin{cases} 
\text{reject} & \text{if } t' > t_{\text{max}}^a, \\
\text{accept} & \text{if } U_a(x_{b \to a}^t) \leq U_a(x_{b \to a}^t), \\
\text{accept} & \text{otherwise if } U_a(x_{b \to a}^t) > U_a(x_{b \to a}^t).
\end{cases}
\tag{2}
\]

In order to prepare a counter-offer, \( x_{a \to b}^t \), agent \( a \) uses a set of tactics that generate new values for each issue in the negotiation set. The time dependent tactics, which use time-based decision functions \( \alpha_a^o(t) \), are often used in negotiation systems [4], [25], [26], [28], [29]. In this case, the counter-offer generated from agent \( a \) to \( b \) at time \( t' \) with respect to each issue \( o, x_{a \to b}^t \), is given by (3).

\[
x_{a \to b}^t \left[ o \right] = \begin{cases} 
\text{min}_a^o + \alpha_a^o(t)(\text{max}_a^o - \text{min}_a^o) & \text{if } U_a(x(o)) \text{ is decreasing}, \\
\text{min}_a^o - \alpha_a^o(t)(\text{max}_a^o - \text{min}_a^o) & \text{if } U_a(x(o)) \text{ is increasing}, \\
\text{min}_a^o & \text{otherwise}.
\end{cases}
\tag{3}
\]

The counter-offer \( x_{a \to b}^t \) will always be between the value range \([\text{min}_a^o, \text{max}_a^o]\). When the time deadline is reached, the tactic will suggest offering the reservation value. The reservation value for issue \( o \) of agent \( a \) represents the value that provides the smallest utility. If the utility function \( U_a(x(o)) \) is monotonically increasing, the reservation value is \( \text{min}_a^o \), otherwise if \( U_a(x(o)) \) is decreasing, the reservation value is \( \text{max}_a^o \).

The time-based decision function \( \alpha_a^o(t) \) can be defined as the exponential function, polynomial function, and sigmoid function [4], [26], [29]. For example, the polynomial function can be given by (4).

\[
\alpha_a^o(t) = \kappa_a^o \left( 1 - \kappa_a^o \right) \times \left( \frac{t}{t_{\text{max}}^a} \right)^{\delta}
\tag{4}
\]

The variable \( \delta \) is a parameter used to control the concession rate, and \( \kappa_a^o \) is the initial concession at \( t = 0 \), where \( \alpha_a^o(0) = \kappa_a^o (0 \leq \kappa_a^o \leq 1) \) and \( \alpha_a^o(t_{\text{max}}^a) = 1 \).

For each type of agent, the above time dependent tactic, which uses the polynomial function, is used to generate counter-proposals. For each bilateral negotiation between the CA and a SA or between a SA and the DA, an agreement is
Optimal

Output:
the effectiveness of our approach, measured by the success rate
the proposed ant-inspired negotiation approach: 1) observing
G
Input:
Tmax
Output:
S

\[
\text{optimal} = \begin{cases} 1, & \text{if } S \text{ is an optimal solution;} \\
0, & \text{otherwise.}
\end{cases}
\]

\[
\text{S} = \emptyset;
\]

\[
\text{step} = 0;
\]

\[
\text{while step} < \text{MaxIt do}
\]

\[
G = \emptyset;
\]

\[
\text{end while}
\]

\[
\text{if optimal} = 0 \text{ do}
\]

\[
\text{ACS}(G); // The ACS function with two
\]

\[
\text{return values is used to select services.}
\]

\[
\text{while optimal} \neq 0 \text{ do}
\]

\[
\text{iteration} = \text{iteration} + 1;
\]

\[
\text{end if}
\]

\[
\text{for each abstract service do}
\]

\[
\text{CA sends a counter-offer to SA;}
\]

\[
\text{SA sends a counter-offer to DA;}
\]

\[
\text{DA interprets the counter-offer from SA. If DA}
\]

\[
\text{accepts the counter-offer from SA, the negotiation}
\]

\[
\text{between SA and DA ends. If DA sends a new offer}
\]

\[
\text{to SA, then SA interprets the new offer. If SA}
\]

\[
\text{accepts the new offer from DA, the negotiation}
\]

\[
\text{between SA and DA ends. If SA sends a counter-}
\]

\[
\text{offer to DA, then this step is repeated until no}
\]

\[
\text{counter-offer is proposed within the time deadline}
\]

\[
\text{of SA and DA.}
\]

\[
\text{if the negotiation between CA and SA is successful}
\]

\[
\text{then}
\]

\[
\text{change the related parameters of } G;
\]

\[
\text{end if}
\]

\[
\text{end for}
\]

\[
\text{if optimal} = 0 \text{ do}
\]

\[
\text{ACS}(G);
\]

\[
\text{return } S \text{ and } \text{optimal.}
\]

possible if there is some degree of intersection between the
reservation intervals of the two agents.

The service composition problem is modeled as a directed
graph, and an ant colony system (ACS) is applied by the
service composer to find the solution [19]. After CA and
SA finish their negotiation process, we need to modify the
pheromone information of ACS. Because if too much old
pheromone information is maintained, the ants will be stuck in
a local optimal solution. We have studied different strategies
to modify the pheromone information in order to adapt ACS
to handle the dynamic data-intensive service composition
problem. The pheromone modification strategy is chosen based
on the negotiation results. That is to say, we will choose
the pheromone modification strategy according to the number
of changes and the frequency of occurrence of changes in
the negotiation process. The data-intensive service composi-
tion based on ACS is given in Function ACS(G), and the
negotiation-based approach is illustrated in Algorithm 1.

V. EXPERIMENTS AND ANALYSES

The aim of this evaluation is to analyze the performance of
the proposed ant-inspired negotiation approach: 1) observing
the effectiveness of our approach, measured by the success rate
of finding an optimal solution; 2) investigating the efficiency of
our approach, measured by the number of negotiation rounds
and the computation time in each negotiation round; and 3)
studying the effect of the problem size on the performance of our approach. We also implement a MIP approach to solve the same problem and compare our approach with it. We used the open source integer programming system *lp_solve* version 5.5 [30] for the MIP. All the experiments are conducted on computers with Inter Core i5 2500 CPU (3.3GHz and 8 GB RAM).

A. Test Case Generation

In this paper, we restrict our attention to the cost and response time attributes, but other QoS attributes could be easily added to our approach by modifying ACS.

The performance of our approach is affiliated to the size of the data-intensive service provision problem. The size of our problem depends on the number of abstract services used in the composite service, the number of concrete services for each abstract service, and the number of data sets required by each abstract service. For the purpose of our evaluation, we considered different scenarios, where a composite application comprises services from \( n \) abstract services, and \( n \) varies in our experiments between 10 and 100, in increments of 10. There are \( m \) concrete services for each abstract service, and \( m \) varies in our experiments between 10 and 100, in increments of 10. Each abstract service requires a set of \( d \) data sets, and \( d \) varies in our experiments between 1 and 10, in increments of 1. A scenario generation system is designed to generate the scenario for experiments. The system first determines a basic scenario, which includes sequence, conditional and parallel structures. With this basic scenario, other scenarios are generated by either placing an abstract service into it or adding another composition structure as substructure. This procedure continues until the scenario has the predefined number of abstract services.

For each scenario, the price of a data set, the network bandwidth (Mbps) between each data server and the service platform, the storage media speed (Mbps), the size (MB) of a data set and the number of data requests in the waiting queue were randomly generated from the following intervals: [1,100], [1,100], [1,100], [1000,10000] and [1,10]. Each time the number of abstract services, the number of service providers, or the number of data sets was changed, 50 instances of experiments were run and the average results were reported.

B. Result Analysis

The experimental results of all scenarios are grouped into three test sets. In the first set, \( n \) varies from 10 to 100, while \( m = 10 \) and \( d = 5 \). In the second set, \( m \) varies from 10 and 100, while \( n = 10 \) and \( d = 5 \). In the third set, \( d \) varies from 1 to 10, while \( n = 10 \) and \( m = 10 \).

To evaluate the effectiveness of our approach, we compare the success rate of our approach with that of the MIP approach. The success rate is the percentage of instances where a solution could be found. The success rate of the negotiation approach and the MIP approach with respect to the number of abstract services, the number of service providers, and the number of data sets are presented in Figs. 6, 7, and 8. The results illustrate that the success rate of the MIP approach remains zero in all scenarios, while the negotiation approach maintains a higher success rate compared with the MIP approach. Specifically, the average success rate of our approach is 98.40%, 98.00%, 93.20% in the first, second, and third set of experiment.

The number of negotiation rounds is a relevant efficiency factor of the negotiation approach. A large value in the negotiation round implies that the problem has to be solved.
via many iteration numbers in the whole negotiation process.
Figs. 9, 10, and 11 show the negotiation rounds of the three
sets. These figures indicate that the number of negotiation
rounds increases when the number of service providers in-
creases. When the number of abstract services or the number
of data sets increases, the number of negotiation rounds,
on the other hand, does not increase. On average, it took
approximately seven rounds to find an optimal solution in the
first and third test sets.

Besides the number of negotiation rounds, the time con-
sumption for each round is also a very important factor
with respect to the efficiency. Figs. 12, 13, and 14 present
the average time consumption per negotiation round of the
three sets. The results indicate that the time consumption per
round increases when the size of the problem increases. As
illustrated, the time consumption per round is linear rather
than exponential.
The provision of data-intensive service faces new challenges with the rapid proliferation of services and the development of cloud computing. The scope, number, and complexity of data-intensive services are all set to soar in the future. The cost and response time of data sets have a significant effect on the QoS attributes of the composite service. This paper has proposed an ant-inspired negotiation approach for the data-intensive service provision problem. The two-stage negotiation procedures provide effective and efficient service selections for the service composer. A multi-phase, multi-party negotiation protocol is also presented. The experimental evaluation shows that our approach is able to find an optimal solution in scenarios where severe quality constraints are imposed on the problem.

In future work, we will further investigate strategies that service providers and data providers can deploy to reduce the price and decrease the execution time of services. For example, the service provider can subscribe data sets and move some lightweight data sets to the service platform, or the data provider can relocate data sets in order to decrease response time of moving data sets. These strategies can improve the success rate in finding optimal solution and decrease the total cost of providing data-intensive services.

VI. CONCLUSION
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